

# **Allied Digital announces annual FY10 Results**

#### Total Income for the year stands at Rs. 698 crore; PAT rises by 38% Y-o-Y

**Mumbai, April 26, 2010** – Allied Digital Services Ltd. (Allied or Company), (BSE: 532875) (NSE ID: ADSL), a leading Indian IT infrastructure management services provider and a Forbes "200 Best under a Billion" company today announced its fourth quarter and annual results for the quarter and year ending March 31, 2010.

## Consolidated financial highlights for the year ending March 31, 2010

- Consolidated Revenues of Rs 698 crore; up by 26% Y-o-Y
- Solutions accounted for Rs. 305 crore (44%) and services accounted for Rs. 392 crore (56%) of the revenues
- EBITDA margins stands at 20.4% for the year reflecting a growth of 210 bps Y-o-Y
- Net Profit for the year stand at Rs. 106.1 crore; up by 38% Y-o-Y
- Diluted EPS for the year stands at Rs. 26.1 on equity face value of Rs. 5.

## Consolidated financial highlights for the quarter ending March 31, 2010

- Consolidated Revenues of Rs 193 crore; up by 21% Y-o-Y and 8% Q-o-Q
- EBITDA margin stands at 21.3% for the quarter, reflecting a growth of 360 bps Y-o-Y
- Net Profit for the quarter stands at Rs. 31 crore; up by 41% Y-o-Y and 14% Q-o-Q
- Diluted EPS for the quarter stands at Rs. 6.67 on equity face value of Rs. 5
- Healthy order book position with Rs. 110 crore from Solutions and Rs. 434 crore from Services
- Revenues from En Pointe stood at \$11 Million for the quarter

Commenting on the results, Mr. Nitin Shah, Chairman and Managing Director said "I am extremely pleased to end this challenging year with a 26% growth in revenues and 38% growth in net profit for fiscal 2010. The key highlight of this year's performance has been our margin resilience which has shown an improvement of 210 bps over the last fiscal. This is in line with our stated position at the beginning of this year of increasing our services revenue with corresponding increase in margins."

He also added "Allied Digital enjoyed considerable recognition this year and created history of sorts by walking away with four trophies by DQC in a single year. This strong industry acknowledgement and robust growth have reaffirmed our belief as a leader in the IMS space. Our subsidiary, En Pointe has been a key catalyst in driving this margin growth and we are currently engaged in discussions with multiple clients in US to offshore their infrastructure management requirements. We believe that our technology expertise and service delivery methodology places us in a favourable position to address a wide gamut of opportunities in the remote infrastructure management space."

#### **About Allied Digital Services Ltd:**

Allied Digital Services Ltd (Allied) provides a range of IT Infrastructure services and solutions including managed services and physical and information security solutions to leading Indian and global corporations. The company has a presence in over 132 locations in India, and over 40 states in the USA, through its acquisition of Enpointe Global Services.

Allied is an ISO 9001: 2000 certified company with a global command centre certified under ISO 27001:2005. Allied Digital Services Ltd. is among the few companies with a truly pan India direct presence in 132 locations across the length and breadth of the country – servicing over 40, 000 pincodes on the same day.

#### For further information, please contact:

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**Safe Harbor:** Certain statements made in this release concerning our future growth prospects may be interpreted as forward looking statements, which involve a number of risks and uncertainties that could cause the actual results to differ materially from those in such forward looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time.