

Allied Digital FY13 Total Income stood at Rs 422.5 crore

Mumbai, 30th May, 2013 – Allied Digital Services Ltd. (Allied or Company), (BSE: 532875) (NSE ID: ADSL), a leading Indian IT infrastructure management services provider and a Forbes "200 Best under a Billion" company today announced its fourth quarter and full year results for fiscal 2013.

PERFORMANCE HIGHLIGHTS

Consolidated FY13 Review

- Total income was Rs 422.5 crore for the FY13 as compared to Rs 601 crore in the corresponding period of the previous year.
- EBITDA stood at Rs 51.5 crore during the year under review as compared to Rs 59.4 crore during the corresponding period of previous year.
- EBITDA Margin at 12.2% during the period under review as against 9.9% in FY12, up 230 bps.
- The Company recorded a loss at the net level of Rs. 5.1 crore in FY13 as compared to Net profit of Rs 9.4 crore in the corresponding period of the previous year. The loss was primarily on account of interest expenses and one time exceptional expense of Rs. 6.5 crore

Commenting on the results, Mr. Nitin Shah, Chairman and Managing Director said "We have possibly gone through one of the most difficult in the history of the Company during the course of the last financial year. The general turmoil in the market as well as delay in customer decision making in several government projects has had an adverse impact on our fortunes."

He also added, "However, the Company has been constantly working towards operational efficiency measures and we are streamlining our internal operations so as to take advantage of the opportunities that might present itself in the future."

About Allied Digital Services Ltd:

Allied Digital Services Ltd (Allied) provides a range of IT Infrastructure services and solutions including managed services and physical and information security solutions to leading Indian and global corporations. The company has a presence in over 132 locations in India, and over 40 states in the USA, through its acquisition of En-pointe Global Services.

Allied is an ISO 9001: 2000 certified company with a global command centre certified under ISO 27001:2005. Allied Digital Services Ltd. is among the few companies with a truly pan India direct presence in 132 locations across the length and breadth of the country – servicing over 40, 000 pincodes on the same day.

For further information, please contact:

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Allied Digital Services Limited

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Email: investors@allieddigital.net

Safe Harbor: Certain statements made in this release concerning our future growth prospects may be interpreted as forward looking statements, which involve a number of risks and uncertainties that could cause the actual results to differ materially from those in such forward looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time.

NCPA Road, Block III, Nariman Point,

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Statement of Standalone Audited Financial Results for the Quarter & Year ended March 31, 2013

A Global II | (Rs. In Lakhs)

_				1		Januarone		
office			Particulars.		Quarter Ended	· ·	Year	Ended
풄	Sr.	No.	Particulars	31st March 2013	31st Dec 2012	31st March 2012	31st March 2013	31st March 2012
Ď				Audited *	Unaudited	Unaudited	Audited	Audited
	\vdash	1	Income from Operations	Audited	<u> </u>	Ondudited	Addited	radited
:		a)	Net Sales/Income from Operations (Net of excise duty)	2,914	4,947	11,881	23,595	40,571
		b)	Other Operating Income	(149)	22	336	303	31
	١,	٠, ا	Total income from Operations (net)	2,765	4,969	12,217	23,898	40,602
			Total medine from Operations (net)	2,700	4,303	12,211	20,030	70,002
		2	Expenses	ļ	•			1
	ء ا	a)	Cost of Materials consumed		-	-	_	_
		b)	Purchase of stock-in-trade	1,550	3,462	10,609	17,496	33,239
		c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	5	(67)	(433)	(90)	(1,490)
		d)	Employee benefits expense	374	683	990	2,485	4,178
		e)	Depreciation and amortization expense	669	490	496	2,132	1,637
ļ		f)	Other expenses	108	189	333	891	1,493
	('	"	·	2,706		11,995		39,057
		_	Total Expenses	1 '	4,757	i '	22,914	1
Į		3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	59	212	222	984	1,545
ı		4	Other Income	69	19	(12)	272	1,570
ı		5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	128	231	210	1,256	3,115
1	. 1	6	Finance Costs	443	178	381	1,356	1,640
		7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	(315)	53	(171)	(100)	1,475
l		8	Exceptional Items	576	-	-	576	-
l		9 [Profit / (Loss) from ordinary activities before tax (7 - 8)	(891)	53	(171)	(676)	1,475
l	1	10	Tax expense	297	11	-	341	885
ĺ	1	11	Net Profit / (Loss) from ordinary activities after tax (9 - 10)	(1,188)	42	(171)	(1,017)	590
l	1	12	Extraordinary items (net of tax expense)		-	-	-	-
l	1	13	Net Profit / (Loss) for the period (11 - 12)	(1,188)	42	(171)	(1,017)	590
	1	14	Share of Profit / (loss) of associates	' - '	-		``-	_
l	1	15	Minority Interest	-	-	-	-	-
	1	16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15)	(1,188)	42	(171)	(1,017)	590
			D. Charles and the chart could	2 200	2 200	2 200	2 200	2 200
	1	17	Paid-up equity share capital	2,309	2,309	2,309	2,309	2,309
١		_	(Face Value of Rs.5/-)				05.444	مطالم م
		8	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	65,411	66,429	-	65,411	66,429
l	1:	9.i	Earning per Share (before extraordinary items)					i iliy
l		- 1	(of Rs. 5/- each) (not annualised):					í 1411.1
l		a)	Basic	(2.57)	0.09	(0.37)	(2.20)	144
l	t	o)	Diluted	(2.57)	0.09	(0.37)	(2.20)	197
l	19	9.ii	Earning per Share (after extraordinary items)					
١		- 1	(of Rs. 5/- each) (not annualised):				ļ	17
l	á	a)	Basic	(2.57)	0.09	(0.37)	(2.20)	137
l	· I	b)	Diluted	(2.57)	0.09	(0.37)	(2.20)	1557
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Standalone



PARTICULARS OF SHAREHOLDING

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1 1		<u> </u>	Quarter Ended	1	tear i	Ended S
Sr. No.	Particulars Particulars	31st March 2013	31st Dec 2012	31st March 2012	31st March 2013	31st March 2012
		Audited	Unaudited	Unaudited	Audited	Audited
1	Public Shareholding					-
	- Number of shares	25,998,409	25,998,409	25,998,409	25,998,409	25,998,409
1 1	- Percentage of shareholding	56.29%	56.29%	56.29%	56.29%	56.29%
2	Promoters & promoter group Shareholding					
a)	Pledged/Encumbered					
1 1	- Number of shares	-	-	-	-	- [
	 Percentage of shares (as a % of the total shareholding of promoter and promoter group) 	-	-	-	-	- [
	- Percentage of shares (as a % of the total share capital of the company)		_	-	-	
b)	Non-Encumbered					
	- Number of shares	20,188,318	20,188,318	20,188,318	20,188,318	20,188,318
1	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	43.71%	43.71%	43.71%	43.71%	43.71%

B INVESTOR COMPLAINTS

Particulars	Quarter Ended 31st March 2013
Pending at the beginning of the quarter	0
Received during the quarter	3
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

Allied Digital Services Limited Segment Wise Revenue, Results and Capital Employed

Segm <u>e</u>	nt Wise Revenue, Results and Capital Employed		_	Standalone		(Rs. In Lakhs)
			Quarter Ended	Standalone	Year	Ended
Sr. No.	Particulars	31st March 2013 Audited	31st Dec 2012 Unaudited	31st March 2012 Unaudited	31st March 2013 Audited	31st March 2012 Audited
1	Segment Revenue					
	Enterprise Computing based Solutions	2,040	3,463	8,317	16,517	28,421
	Infrastructure Management based Solutions	874	1,484	3,564	7,078	12,181
	Unallocated	(80)	41	324	575	
	Net Segment Revenue	2,834	4,988	12,205	24,170	40,602
2	Profit before Interest, unallocable exp. and Tax					
	Enterprise Computing based Solutions	153	260	624	1,239	2,183
	Infrastructure Management based Solutions	550	1,332	1,405	4,949	6,7 2d
	······································	703	1,592	2,029	6,188	2,183 6,721 8,8
	Less: i) Interest	443	178	381	1,356	1,6
	ii) Un-allocable Expenses	1,151	1,361	1,819	5,508	5,738
	(net of unallocable income)	-	-	}		
	Total Profit Before Tax	(891)	53	(171)	(676)	1,475
3	Capital Employed	(
-	Unallocable	57,914	58,216	55,900	57,914	58,90
	Total Capital Employed	57,914	58,216	55,900	57,914	58,907



Allied Digital Services Limited

				lalone
Sr. No.	Particulars		31st March 2013	l .
			<u>Audited</u>	Audited
A	EQUITY AND LIABILITIES			
1	Shareholders' funds		2,309	2,309
	(a) Share capital			
	(b) Reserves and surplus		65,411	66,429
	(c) Money received against share warrants Sub-total - Shareholders'	funda	67.720	68,738
ĺ	Sup-total - Silal choicers	iulius	01,720	00,730
2	Share application money pending allotment		<u>-</u>	
3	Minority interest		-	-
4	Non-current liabilities			
	(a) Long-term borrowings		-	-
	(b) Deferred tax liabilities (net)	•	2,022	1,681
	(c) Other long-term liabilities		128	21
	(d) Long-term provisions		163	91
	Sub-total - Non-current lia	bilities	2,313	1,793
5	Current liabilities			
	(a) Short-term borrowings		9,503	9,980
	(b) Trade payables		1,847	1,757
	(c) Other current liabilities		1,063	543
1	(d) Short-term provisions		138	155
ł	Sub-total - Current lial	bilities	12,551	12,435
F-	TOTAL - EQUITY AND L	IABILITIES	82,584	82,966
вГ	ASSETS			·
1	Non-current assets			
	(a) Fixed assets		29,509	28,006
	(b) Goodwill on consolidation		·	
	(c) Non-current investments		15,193	14,496
i	(d) Deferred tax assets (net)		-	- 4007
	(e) Long-term loans and advances		5,069	4,967
	(f) Other non-current assets	4-	40.774	47.400
_ 1	Sub-total - Non-current	assets	49,771	47,469
2	Current assets			750
	(a) Current investments	,	3,801	3,711
<u>'</u>	(b) Inventories		22,082	21,686
Į	(c) Trade receivables		1,057	2,139
	(d) Cash and cash equivalents		5,192	6,455
	(e) Short-term loans and advances		5,192 681	756
	(f) Other current assets Sub-total - Current a	ecete	32.813	35,497
	Sub-total - Current a	223513	32,013	

TOTAL - ASSETS

82,584

82,966







Notes:

Place: Mumbai

Date: May 30,2013

- 1) The above results were reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on May 30, 2013 duly audited by Statutory Auditors.
- The figures of last quarter are the balancing figures between audited figures in respect of full financial year and published year to data figures upto the 3rd quarter of the financial year.
- 3) Exceptional item includes an amount of Rs. 576 Lakhs towards Sales Tax payment.
- 4) Tax Expenses for the quarter and year ended March 31, 2013 includes charges for Deferred Tax liability of Rs. 341 Lakhs.
- 5) Data related to shareholding pertains to parent company only.
- 6) Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary.

By order of the Board For Allied Digital Services Limited

Nitin D Shah Chairman & Managing Director

Mumbai &

Allied Digital Services Limited
Registered Office: Premises No.13A, 13th Floor, Earnest House, Back Bay Reclamation, NCPA Road, Block III, Nariman Point, Mumbai - 400 021

Part I

Statement of Consolidated Audited Financial Results for the Quarter & Year ended March 31, 2013 Consolidated (Rs. In Lakhs)

			Quarter Ended		Year	Ended
Sr. No.	Particulars	31st March 2013 Audited	31st Dec 2012 Unaudited	31st March 2012 Unaudited	31st March 2013 Audited	31st March 2012 Audited
	<u> </u>					
1	Income from Operations			40.040	44.040	E0 4E0
a) b)	Net Sales/Income from Operations (Net of excise duty) Other Operating Income	6,080 (149)	9,532 22	16,643 348	41,643 303	58,450 31
(10)	Total income from Operations (net)	5,931	9,554	16,991	41,946	58,481
	Total income from operations (net)	- 0,551	0,004	10,001	41,040	50,401
2	Expenses					
a)	Cost of Materials consumed	-	-	-	-	-
b)	Purchase of stock-in-trade	3,246	6,225	13,234	28,200	43,865
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(131)	(41)	(472)	(400)	
d)	Employee benefits expense	1,131	1,330	1,877	5,263	7,036
e)	Depreciation and amortisation expense	833	546	561 1 546	2,497	2,027 4,739
f)	Other expenses	239	1,062	1,546	4,038	l ' '
_	Total Expenses	5,318	9,122	16,746	39,598	56,187
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	613	432	245	2,348	2,294
4	Other Income	88	21	150	300	1,615
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4) Finance Costs	701 558	453 204	395 406	2,648 1,532	3,909 1,846
6	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	143	249	(11)	1,332	2,063
8	Exceptional Items	647	249 46	(11)	693	10
9	Profit / (Loss) from ordinary activities before tax (7 - 8)	(504)	203	(11)	423	2.053
10	Tax expense	374	61	68	609	1,067
11	Net Profit / (Loss) from ordinary activities after tax (9 - 10)	(878)		(79)	(186)	1
12	Extraordinary items (net of tax expense)	(5.5,	•	- '	-	-
13	Net Profit / (Loss) for the period (11 - 12)	(878)	142	(79)	(186)	986
14	Share of Profit / (loss) of associates	• 1	_	-	-	-
15	Minority Interest	(123)	(50)	(80)	(322)	(49)
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15)	(1,001)	92	(159)	(508)	937
,_	man and a second se	, , , , ,		2 242	2 200	2 2001
17	Paid-up equity share capital	2,309	2,309	2,310	2,309	2,309
40	(Face Value of Rs.5/-)	05.040	00 400		65,910	66,403
18 19.i	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	65,910	66,403	-	05,910	66,403
19.1	Earning per Share (before extraordinary items) (of Rs. 5/- each) (not annualised):					
a)	(or ks. 5/- each) (not annualised): Basic	(2.17)	0.20	(0.42)	(1.10)	2.02
b)	Diluted	(2.17)	0.20	(0.42)	(1.10)	
19.ii	Earning per Share (after extraordinary items)	[]	3.20	(3.12)	(,	=:02
'''	(of Rs. 5/- each) (not annualised):					' a
a)	Basic	(2.17)	0.20	(0.42)	(1.10)	2.02,3
b)	Diluted	(2.17)	0.20	(0.42)	(1.10)	2.02 2.02 2.02

PARTICULARS OF SHAREHOLDING

	. –		Quarter Ended		Year	Ended
ir. No.	Particulars	31st March	31st Dec 2012	31st March	31st March	31st March
		2013 Audited	Unaudited	2012 Unaudited	2013 Audited	2012 Audited
1	Public Shareholding					
	- Number of shares	25,998,409	25,998,409	25,998,409	25,998,409	25,998,409
	- Percentage of shareholding	56.29%	56.29%	56.29%	56.29%	56.29%
2	Promoters & promoter group Shareholding					
a)	Pledged/Encumbered					
	- Number of shares	- 1	-		-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	_	.		-
	- Percentage of shares (as a % of the total share capital of the company)		-	-	-	-
b)	Non-Encumbered					
	- Number of shares	20,188,318	20,188,318	20,188,318	20,188,318	20,188,318
.	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100
	- Percentage of shares (as a % of the total share capital of the company)	43.71%	43.71%	43.71%	43.71%	43.71

B INVESTOR COMPLAINTS

Particulars Particulars	Quarter Ended 31st March 2013
Pending at the beginning of the quarter	0
Received during the quarter	3
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

Allied Digital Services Limited
Segment Wise Revenue, Results and Capital Employed

Segment Wise Re	evenue, Results and Capital Employed					(Rs. In Lakhs)
			_	Consolidated		
Sr. No.	Particulars		Quarter Ended		Year l	nded
51. NO.	rai liculai s	31st March	31st Dec 2012	31 st March	31st March	31st March
		2013 Audited	Unaudited	2012 Unaudited	2013 Audited	2012 Audited
1 Segment	Revenue					
Enterprise	Computing based Solutions	4,256	3,463	8,317	29,150	28,421
Infrastructi	ure Management based Solutions	1,824	6,070	8,327	12,493	30,060
Unallocate	d ·	(61)	43	497	603	-
Net Segm	ent Revenue	6,019	9,576	17,141	42,246	58,481
2 Profit befo	ore Interest, unallocable exp. and Tax					
Enterprise	Computing based Solutions	319	260	624	2,188	2,133
Infrastructi	re Management based Solutions	1,938	1,508	1,590	11,565	13,953
\ \ \	•	2,257	1,768	2,214	13,753	16,086
Less: i) l	nterest	558	204	406	1,532	1,846
(ii)	Un-allocable Expenses	2,203	1,361	1,819	11,798	12,187
('n	et of unallocable income)	· ·	•	· '	,	
	it Before Tax	(504)	203	(11)	423	2,053
3 Capital Er	nployed	(,		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
Unallocabl	• •	63,297	64,232	62,371	63,297	64,063
Total Cap	tal Employed	63,297	64,232	62,371	63,297	64,063





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Sr. No.	Particulars	31st March	Consolidated Irch 31st March
4	EQUITY AND LIABILITIES		
_	Shareholders' funds		
	(a) Share capital	2,309	2,309
	(b) Reserves and surplus	65,910	66,403
	(c) woney received against state warrants Sub-total - Shareholders' funds	68,219	68,712
7	Share application money pending allotment	,	•
က	Minority interest	1,373	974
4	Non-current liabilities	428	1 627
	(b) Deferred tax liabilities (net)	2.011	1.729
-	(c) Other long-term liabilities	128	24
		486	140
	Sub-total - Non-current liabilities	3,553	3,515
2	Current liabilities (a) Short-term borrowings	10 035	10 046
	(b) Trade payables	1,582	1,337
	(c) Other current liabilities	1,223	629
_	(d) Short-term provisions	902	911
	Sub-total - Current liabilities	13,445	12,923
	TOTAL - EQUITY AND LIABILITIES	86,590	86,124
	ASSETS		
_	Non-current assets (a) Fixed assets	31,593	29,758
	(b) Goodwill on consolidation	11,208	11,208
	(c) Non-current investments	518	292
-	(d) Deferred tax assets (net)	•	•
	(e) Long-term loans and advances (f) Other non-current assets	5,169	5,352
	Sub-total - Non-current assets	48,488	46,885
7	Current assets		
	(a) Current investments	•	750
	(b) Inventories	4,476	4,062
	(c) Trade receivables	25,864	25,389
_	(d) Cash and cash equivalents	1,883	3,073
	(e) Short-term loans and advances	5,191	5,209
	(f) Other current assets	889	756
	Sub-total - Current assets	38,102	39,239

Notes:

- 1) The above results were reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on May 30, 2013 duly audited by Statutory Auditors.
- The figures of last quarter are the balancing figures between audited figures in respect of full financial year and published year to data figures upto the 3rd quarter of the financial year.
- 3) Exceptional item includes an amount of Rs. 576 Lakhs towards Sales Tax payment in India Operations and Expenses incurred in US Operations of Rs. 117 Lakhs.
- 4) Tax Expenses for the quarter and year ended March 31, 2013 includes charges for Deferred Tax liability of Rs. 385 Lakhs.
- 5) Data related to shareholding pertains to parent company only.
- 6) The standalone financial results have been made available at company's website www.allieddigital.net
- 7) Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary.

Place: Mumbai Date: May 30,2013 Services E

For Allied Digital Services Limited

Nitin D Shah
Chairman & Managing Director

