



IT-as-a-Service

Discreet Consultancy to obtain cost effective & optimized services

The Client

The client is a leading middle market private equity firm which makes control investments in North American based industrial businesses. Client acquired one of the leading US based recreational vehicle manufacturer filed for bankruptcy. Under bankruptcy, the company sold its assets to two Investors and each bought a business division of the company, forming two new companies.

The Challenges

The challenge was to manage the centralized IT function for both the new companies without splitting the IT operations which would be cost prohibitive and disruptive to the new businesses. Some of the key challenges were as below:

- To Transform IT by aligning IT strategy and roadmap with the business goals without disrupting the existing day to day operations and achieve cost reduction
- To consolidate, virtualize and optimize the combined IT infrastructure of our client with a newly acquired company.
- Increase operational efficiencies required by the business to deliver greater business profitability.
- Finding an experienced provider with the expertise to quickly bring operations to a steady state within less than a quarter.

The Solution

Allied Digital crafted a strategic transition and takeover plan to transform client future IT state to achieve the vision of a best-in-class IT infrastructure model for their business. Allied Digital subject matter experts worked with client business and technology team to understand existing business challenges.

During the due diligence phase, we captured in-depth understanding of “As-IS” process and based on the collected data we proposed “To-be” process. This activity helped us to implement client centric solution to which was aligned with the business goals. Our solution includes:

Key Highlights

- 40%+ cost savings
- Improved RPOs and RTOs
- Proactive maintenance – Decreased downtime and higher employee productivity
- Usage of innovative tools and technologies reduced delivery timelines
- Reduced redundant hardware and software administration
- Single point accountability for all IT issues

- Implementation of a common data and IT service center with a common pool of resources in a customer centric model with defined SLAs which targeted cost savings and Quality improvement measures.
- Implementation of an integrated tool-set for proactive 24x7 server, network and security monitoring with the clear and comprehensive visibility through status dashboards, robust reporting for clear visibility and SLA tracking.
- Adoption of Hybrid “Best Shore” (on-site / off-shore) managed services model leveraged availability of global resources within the optimized cost for server, network and security management which resulted in cost reduction
- Optimization of existing infrastructure through modernization, thereby increasing the manageability and flexibility of the data center
- Optimization of enterprise architecture application that includes JD Edwards, Siebel, Composite Applications, Legacy/Mainframe Applications, WebMethods Middleware, WebSphere Java Platform, Business Objects etc. for proactive monitoring,
- Migrated several enterprise critical legacy applications to JD Edwards, Siebel and custom Java based applications
- Consolidation of multiple data centers into a single data center
- Migration of legacy server with virtual servers on VMware running on Cisco UCS platform and moved the primary data center to allied digital data center
- Upgradation and migration of the SunGard contract based Disaster Recovery with Allied Digital owned DR platform hosted in our DR center.
- Formalized change controls for applications to effectively manage and control ad-hoc development costs

The Benefits

- 40%+ cost savings
- Proactive maintenance – Decreased downtime and higher employee productivity
- Improved RPOs and RTOs, while at the same time dramatically reduced the costs by providing innovative DR solution
- Completed IT Transformation without disruption to the businesses and by quickly bringing operations to a steady state within the defined period.
- Reduced delivery timelines by utilizing smart tool-set, integrated monitoring tools, accurate virtualization and project planning
- Hardware optimization resulted into reduced redundant hardware and software administration, achieving significant cost savings and significant quality improvement in operations and reliability

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