

# **ALLIED DIGITAL SERVICES, LLC.**

## **FINANCIAL STATEMENTS**

**March 31, 2023**

**RAM ASSOCIATES, CPAS**

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# ALLIED DIGITAL SERVICES, LLC.

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## INDEPENDENT AUDITOR'S REPORT

To the Members'  
of Allied Digital Services, LLC.

### Opinion

We have audited the accompanying financial statements of Allied Digital Services, LLC (a Delaware limited liability company), which comprise the balance sheet as of March 31, 2023, and the related statements of income, statement of changes in members' equity, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Allied Digital Services, LLC as of March 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Allied Digital Services, LLC and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Allied Digital Services, LLC's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of

not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Allied Digital Services, LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Allied Digital Services, LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Ram Associates*

Ram Associates

Hamilton, NJ

May 10, 2023

# ALLIED DIGITAL SERVICES, LLC.

Balance Sheet

March 31, 2023

## ASSETS

### Current assets :

Cash	\$ 6,185,893
Accounts receivable (net of allowances \$ 103,535)	20,478,832
Inventories	10,417
Other current assets	2,747,260
Receivable from related parties	13,697,419
Loan receivable - current portion	660,000
<b>Total current assets</b>	<u>43,779,821</u>

**Property and equipment, net** 244,750

**Loan receivable - long-term portion** 330,000

**Deferred tax assets** 135,344

**Deferred expense - long-term portion** 1,508,497

**Security deposits** 135,308

**TOTAL ASSETS** \$ 46,133,720

## LIABILITIES AND MEMBERS' EQUITY

### Current liabilities :

Line of credit	\$ 500,000
Accounts payable and accrued expenses	18,544,411
Payroll liabilities	2,202,553
Current portion of long-term debt	700,000
Deferred revenue	67,614
<b>Total current liabilities</b>	<u>22,014,578</u>

### Long-term liabilities :

Long-term debt - net of current portion	1,925,000
Loan payable to related party	124,724
<b>Total current and long-term liabilities</b>	<u>24,064,302</u>

### Members' equity :

Members' capital	6,000,000
Retained earnings	16,069,418
<b>Total members' equity</b>	<u>22,069,418</u>

**TOTAL LIABILITIES AND MEMBERS' EQUITY** \$ 46,133,720

- See accompanying notes to financial statements -

# ALLIED DIGITAL SERVICES, LLC.

## Statement of Income For The Year Ended March 31, 2023

<b>Revenue</b>	
Sales income	\$ 63,229,607
<b>Cost of revenue</b>	47,390,554
<b>Gross profit</b>	<u>15,839,053</u>
<b>Operating expenses</b>	
Selling, general and administration expenses	7,775,102
<b>Net operating income before other income (expenses)</b>	<u>8,063,951</u>
<b>Other income (expenses)</b>	
Interest income	36,343
Interest expenses	(139,029)
Amortization	(817,182)
Depreciation	(105,454)
<b>Total other income (expenses)</b>	<u>(1,025,322)</u>
<b>Income before income taxes</b>	7,038,629
<b>Income tax expense</b>	
Federal income tax	1,361,660
State income tax	413,878
Deferred income tax	74,164
<b>Total income tax expense</b>	<u>1,849,702</u>
<b>Net income</b>	<u><u>\$ 5,188,927</u></u>

- See accompanying notes to financial statements -

## ALLIED DIGITAL SERVICES, LLC.

### Statement of Changes in Members' Equity

For The Year Ended March 31, 2023

	<u>Members' capital</u>	<u>Retained earnings</u>	<u>Total members' equity</u>
Balance at March 31, 2022	\$ 6,000,000	\$ 10,880,491	\$ 16,880,491
Net income		5,188,927	5,188,927
Balance at March 31, 2023	<u>\$ 6,000,000</u>	<u>\$ 16,069,418</u>	<u>\$ 22,069,418</u>

- See accompanying notes to financial statements -

**ALLIED DIGITAL SERVICES, LLC.**

Statement of Cash Flows

For The Year Ended March 31, 2023

**Cash flows from operating activities**

Net income	5,188,927
Adjustment to reconcile net income to net cash used in operating activities	
Depreciation and amortization	922,636
Deferred income tax	74,164
Changes in assets and liabilities :	
(Increase) / decrease in :	
Accounts receivable	(3,327,697)
Inventory	3,324
Other current assets	(789,739)
Receivable from related parties	(4,000,914)
Deferred expense - long-term portion	(23,998)
Security deposit	(89,444)
Increase / (decrease) in :	
Accounts payable and accrued expenses	2,462,784
Payroll liabilities	(255,982)
Deferred revenue	(320,403)
Total adjustments	<u>(5,345,269)</u>
Net cash used in operating activities	<u>(156,342)</u>

**Cash flows from investing activities**

Purchase of property and equipment	(142,922)
Decrease in loan receivable	264,000
Net cash provided by investing activities	<u>121,078</u>

**Cash flows from financing activities**

Increase in line of credit	500,000
Decrease in long-term debt	(700,000)
Net cash used in financing activities	<u>(200,000)</u>

**Net decrease in cash and cash equivalents** (235,264)

**Cash at the beginning of the year** 6,421,157

**Cash at the end of the year** 6,185,893

**Supplementary disclosure of cash flows information:**

**Cash paid during the year for:**

Income taxes	\$ 1,894,463
Interest	139,029



## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

#### 1) Organization and Description of Business

Allied Digital Services, LLC (“ADSL” or “the Company”), formerly En Pointe Global Services, LLC, was formed in Delaware as a limited liability company on July 2, 2008. The Company is a global IT solutions and managed services provider to Profit, Not for Profit and Govt. large enterprises. ADSL enables its customers to reduce their total cost of IT ownership and improve end-user IT support through a broad catalog of IT services offerings.

ADSL IT Infrastructure management services deliver comprehensive, strategic and focused IT solutions to improve customers technology, business processes and thereby provide significant monetary and non-monetary value addition. The ADSL services catalogue includes following:

- a. Comprehensive Cloud solutioning and services.
- b. Cyber Security Services from assessment, deployment and managing.
- c. Internet of Things- Smart Cities, Building, facilities management.
- d. IT Infrastructure Managed Services - Network Operation Center, Security Operation Center, Multilingual Global Service Desk, Global onsite IT support.
- e. Software development services, Custom, Artificial Intelligence, Machine Learning and Robotic Process Automation.
- f. Workplace Management Services.

#### 2) Summary of Significant Accounting Policies

##### *Accounting Policies*

These financial statements are prepared on the basis of the accrual method of accounting in conformity with accounting principles generally accepted in the United States of America (“GAAP”); consequently, revenue is recognized when products and services are sold, and expenses reflected when costs are incurred.

##### *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and use assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are often based on judgments, probabilities, and assumptions that management believes are reasonable but that are inherently uncertain and unpredictable. As a result, actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the financial statements for continued reasonableness. Appropriate adjustments, if

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

any, to the estimates used are made prospectively based on such periodic evaluations.

#### *Revenue Recognition*

We recognize revenues as we transfer control of deliverables (products, solutions and services) to our customers in an amount reflecting the consideration to which we expect to be entitled. To recognize revenues, we apply the following five step approach: (1) identify the contract with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenues when a performance obligation is satisfied. We account for a contract when it has approval and commitment from all parties, the rights of the parties are identified, payment terms are identified, the contract has commercial substance and collectability of consideration is probable. We apply judgment in determining the customer's ability and intention to pay based on a variety of factors including the customer's historical payment experience.

For performance obligations where control is transferred over time, revenues are recognized based on the extent of progress towards completion of the performance obligation. The selection of the method to measure progress towards completion requires judgment and is based on the nature of the deliverables to be provided.

Revenues related to fixed-price contracts for application development and systems integration services, consulting or other technology services are recognized as the service is performed using the cost-to-cost method, under which the total value of revenues is recognized based on the percentage that each contract's total labor cost to date bears to the total expected labor costs. Revenues related to fixed price application maintenance, testing and business process services are recognized based on our right to invoice for services performed for contracts in which the invoicing is representative of the value being delivered. If our invoicing is not consistent with value delivered, revenues are recognized as the service is performed based on the cost-to-cost method described above. The cost to cost method requires estimation of future costs, which is updated as the project progresses to reflect the latest available information; such estimates and changes in estimates involve the use of judgment. The cumulative impact of any revision in estimates is reflected in the financial reporting period in which the change in estimate becomes known and any anticipated losses on contracts are recognized immediately.

Revenues related to our time-and-materials, transaction-based or volume-based contracts are recognized over the period the services are provided either using an output method such as labor hours, or a method that is otherwise consistent with the way in which value is delivered to the customer.

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

We assess the timing of the transfer of goods or services to the customer as compared to the timing of payments to determine whether a significant financing component exists. As a practical expedient, we do not assess the existence of a significant financing component when the difference between payment and transfer of deliverables is a year or less. If the difference in timing arises for reasons other than the provision of finance to either the customer or us, no financing component is deemed to exist. The primary purpose of our invoicing terms is to provide customers with simplified and predictable ways of purchasing our services, not to receive or provide financing from or to customers. We do not consider set up or transition fees paid upfront by our customers to represent a financing component, as such fees are required to encourage customer commitment to the project and protect us from early termination of the contract.

#### *Trade Receivables, Contract Assets and Contract Liabilities*

We classify our right to consideration in exchange for deliverables as either a receivable or a contract asset. A receivable is a right to consideration that is unconditional (i.e., only the passage of time is required before payment is due). For example, we recognize a receivable for revenues related to our time and materials and transaction or volume-based contracts when earned regardless of whether amounts have been billed. We present such receivables in "Trade accounts receivable, net" in our statements of financial position at their net estimated realizable value. A contract asset is a right to consideration that is conditional upon factors other than the passage of time. Contract assets are presented in "Other current assets" in our statements of financial position and primarily relate to unbilled amounts on fixed-price contracts utilizing the cost-to-cost method of revenue recognition. Our contract liabilities, or deferred revenue, consist of advance payments and billings in excess of revenues recognized. We classify deferred revenue as current or noncurrent based on the timing of when we expect to recognize the revenues. The noncurrent portion of deferred revenue is included in "Other noncurrent liabilities" in our statements of financial position.

The beginning and ending contract balances were as follows:

	<u>March 31, 2023</u>	<u>March 31, 2022</u>
Accounts receivable	\$20,478,832	\$ 17,151,135
Deferred revenue	67,614	388,017

#### *Allowance for Doubtful Accounts*

We maintain an allowance for doubtful accounts to provide for the estimated amounts of receivables that may not be collected. The allowance is based upon an assessment of customer creditworthiness, historical payment experience, the age of outstanding receivables and other applicable factors. We evaluate the collectability

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

of our trade accounts receivable on an on-going basis and write off accounts when they are deemed to be uncollectable.

The Company recognizes revenue from information technology services as the services are provided. Service revenues are recognized based on contracted hourly rates, as services are rendered or upon completion of specified contracted services and acceptance by the customer. Deferred revenue results from customer prepayment of services and maintenance contracts. Occasionally managed services are pre-billed quarterly, and income is recognized as services are performed. The Company's maintenance contracts are generally for services that may be performed over a one-year period. Income is recognized on such contracts rateably over the period of the contract.

#### *Cash and Cash Equivalents*

The Company considers all highly liquid investments (including money market funds) with an original maturity at acquisition of three months or less to be cash equivalents.

#### *Accounts Receivable*

The Company extends credit to clients based upon management's assessment of their creditworthiness on an unsecured basis. The Company provides an allowance for uncollectible accounts based on historical experience and management evaluation of trend analysis. The Company includes any balances that are determined to be uncollectible in its allowance for doubtful accounts. The allowances for uncollectible accounts as of March 31, 2023, were \$103,535. Based on the information available, management believes the Company's accounts receivable, net of allowance for doubtful accounts, are collectible.

#### *Inventory*

Inventory consists of finished goods, spare parts which is stated at the lower of cost or market using the first-in, first-out method. The Company inventory is immaterial in terms of value. The Company also carry inventory of IT assets of the customers purchased and provided by the customer. The company also carry inventory of IT assets on behalf of its customer and also disposes based on customer direction.

#### *Property and Equipment*

Property and equipment are stated at cost. The Company provides for depreciation of property and equipment using the straight-line method over the estimated useful lives of the related assets ranging from 3 to 7 years. Leasehold improvements are amortized using the straight-line method over the shorter of the lease terms or the

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

useful lives of the improvements. The Company charges repairs and maintenance costs that do not extend the lives of the assets to expenses as incurred.

The Company accounts for computer software costs developed for internal use in accordance with accounting principles generally accepted in the United States, which require companies to capitalize certain qualifying costs during the application development stage of the related software development project and to exclude the initial planning phase that determines performance requirements, most data conversion, general and administrative costs related to payroll and training costs incurred. Whenever a software program is considered operational, the Company considers the project to be completed, places it into service, and commences amortization of the development cost in the succeeding month.

#### *Income Taxes*

The Company is a Limited Liability Company and is not liable for Federal income tax in the ordinary course of business. Effective from fiscal year ended March 31, 2013, the Company has elected to be taxed as a C Corporation. Income taxes have been provided for using an assets and liability approach in which deferred tax assets and liabilities are recognized for the differences between the financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided for the portion of deferred tax assets when, based on available evidence, it is not "more-likely-than-not" that a portion of the deferred tax assets will not be realized. Deferred tax assets and liabilities are measured using enacted tax rate and laws.

#### *Fair Value of Financial Instruments*

FASB ASC 820, *Fair Value Measurements and Disclosures* defines fair value and establishes a hierarchy for reporting the reliability of input measurements used to assess fair value for all assets and liabilities. FASB ASC 820 defines fair value as the selling price that would be received for an asset, or paid to transfer a liability, in the principal or most advantageous market on the measurement date. That framework provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. Certain financial instruments are carried at cost on the balance sheet, which approximates fair value due to their short-term, highly liquid nature. These instruments include cash, accounts receivable, accounts payable and accrued expenses and other liabilities.

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

#### *Shipping and Handling*

Shipping and handling cost are recorded as part of cost of revenue and amounted to \$411,356 for the year ended March 31, 2023.

#### *Advertising Costs*

The Company expenses advertising cost as and when incurred. Advertising expenses for the year ended March 31, 2023 was \$275.

### **3) Property and Equipment**

At March 31, 2023 property and equipment consisted of the following:

Computer Software and Applications	\$	745,386
Computer Equipment and Peripherals		1,076,079
Warehouse Equipment		50,445
Office Furniture and Fixtures		158,546
Vehicles		16,702
Office Equipment		1,300
Gross Fixed Assets		2,048,458
Less: Accumulated Depreciation and Amortization		(1,803,708)
Net Fixed Assets	\$	244,750

Depreciation expenses during the year ended March 31, 2023, was \$ 105,454.

### **4) Intangible Assets**

Goodwill is not subject to amortization for financial reporting purposes but is expected to be fully deductible over 15 years for income tax purposes. The Company has also entered into a trademark and licensing agreement to acquire ten years usage rights in United States of the brands owned by its parent company. The Company periodically reviews the carrying value of intangible assets not subject to amortization, including goodwill, to determine whether impairment may exist. Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards No. 350, Goodwill and Other Intangible Assets requires that goodwill and certain intangible assets be assessed annually for impairment using fair value measurement techniques. During the year ended March 31, 2023 no such impairment was assessed.

Other Intangible assets consist of licensing agreement which authorized ADSL to use the brands of ADSL-IN. ADSL-IN authorized ADSL to use its brand for 10 years for a total value of \$1,848,384. At March 31, 2022, the brand was fully amortized and the balance was \$Nil.

**ALLIED DIGITAL SERVICES, LLC.**

NOTES TO FINANCIAL STATEMENTS

March 31, 2023

**5) Deferred Expenses**

The Company has entered into long-term infrastructure support and Aditaas usage agreement with ADSL-IN. The Company has paid in advance towards the total cost of the support and usage agreements (refer note 9).

Deferred expenses consisted of the following at March 31, 2023:

	Costs	Accumulated Amortization	Balance
Infrastructure 1 <sup>st</sup> Agreement	\$ 2,521,357	\$ 840,452	\$ 1,680,905
Infrastructure 2 <sup>nd</sup> Agreement	57,142	19,047	38,095
ADITAAS Licences	1,500,000	900,000	600,000
<b>Total</b>	<b>\$ 4,078,499</b>	<b>\$ 1,759,499</b>	<b>\$ 2,319,000</b>

Amortization expenses during the year ended March 31, 2023, were \$ 819,164.

Estimated amortization expenses for deferred expenses for each of the next four years are as follows:

	Infrastructure		ADITAAS
	1 <sup>st</sup> Agreement	2 <sup>nd</sup> Agreement	
Year ending March 31,			
2024	504,271	11,429	300,000
2025	504,271	11,429	300,000
2026	504,271	11,429	-
2027	168,092	3,808	-
<b>Total</b>	<b>\$ 1,680,905</b>	<b>\$ 38,095</b>	<b>\$ 600,000</b>

**6) Loan Receivable**

The Company entered into a loan agreement on December, 2018 with Allied Digital Services Ltd. ("ADSLIN") holding 51% membership in the Company. As per the agreement, the Company shall extend a loan of Three Million Three hundred thousand US Dollars. The loan agreement was sanctioned by the same bank that provided the term loan (refer note 8). The Company shall issue debit memos for the amounts owed by ADSL-IN for this loan against the monthly services provided by ADSL-IN to the Company. ADSL-IN shall, in the event of shortfall in the debit memo amount compared to the loan amortization schedule, pay the shortfall amount in US dollars. The scheduled monthly payment includes the principal and interest amounts. As of March 31, 2023, the outstanding balance of the Loan Receivable is \$990,000.

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

#### 7) Revolving Line of Credit

In August 2012, Company started having revolving credit line facility with Avid Bank. As of March 31, 2023, Company has lesser of (i) the revolving line of \$5,000,000 or (ii) the borrowing base which is equal to 80% of the eligible accounts receivable. The advances will bear interest, on the outstanding daily balance thereof, at a per annum rate equal to one and one-half percent (1.5%) above the Prime Rate. The agreement was amended on December, 2021 to extend the maturity date to December 31, 2023. The Company has an outstanding balance of \$500,000 as of March 31, 2023, which is classified under line of credit in the accompanying financial statement. The credit line facility is secured by company assets. As of March 31, 2023, the current interest rate was 9.50%.

#### 8) Long-Term Debt

##### *Loan from Avid Bank*

The Company has entered into a Term Loan Agreement on January 22, 2015 with Avid Bank to avail a credit facility for Two Million US Dollars. The Company as of October, 2021 amended the loan agreement to avail a single cash in the principal amount of Two Million One Hundred Eighty Thousand Dollars (\$2,180,000) which was further amended on December, 2021 to increase the principal amount to Three Million Three Hundred Thousand Dollars (\$3,300,000). The advances will bear interest, on the outstanding daily balance thereof, at a per annum rate equal to one-and one-half percent (1.5%) above the Prime Rate. The loan is subject to the Company meeting the financial covenants set forth. The loan amount is secured by all the assets of the Company. The term loan has to be repaid in sixty equal monthly instalments in the principal amount of \$58,333 (based on a 60-month amortization schedule starting from December 31, 2021). As of March 31, 2023, balance outstanding on the term loan was \$2,625,000. As of March 31, 2023, the current interest rate was 9.50%.

The repayment schedule for the loan is as follows at March 31:

2024	\$	700,000
2025		700,000
2026		700,000
2027		525,000
Total	\$	<u>2,625,000</u>



## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

#### *Loan from Parent Company*

The parent company, ADSL-IN provided a loan of \$2,500,000 to ADSL to pay off the outstanding loan balance due to Barclays Bank PLC. The balance due to ADSL-IN as of March 31, 2023 on account of the payoff is \$124,724. These advances are non-interest bearing and now can be paid any time.

#### **9) Related Party Transactions**

##### *Periodic Mutual Services:*

Allied Digital Services Ltd. ("ADSL-IN") and Allied Digital Inc ("ADI" - 100% owned by ADSL-IN) is the managing member with 80.50% ownership interest in ADSL. ADSL-IN provides to and receives from ADSL a number of services. These services may be provided in support of each other's customers or to support internal infrastructure. ADSL-IN provides number of services viz IT Remote management, global help desk, project management, sales & marketing, recruitment, back-office support, security consulting, software development, Aditaas licensing, Adiinsight and solution development of any new offerings for USA or Global market. Cost plus transfer price contract has been signed and services are bought and delivered by way of contracts/purchase orders from ADSL and vice versa. ADSL-IN provide most of these services remotely from India and also send technical staff and developers to the USA as the case be. During the year ended March 31, 2023, ADSL-IN provided services to ADSL totaling \$7,565,954, including accrual of \$1,379,837. ADSL invoiced ADSL-IN \$2,683,942 for the year ended March 31, 2023. At March 31, 2023, ADSL has a net receivable balance of \$3,153,639 due from ADSL-IN.

During the year ended March 31, 2023, ADSL paid for various expenses on behalf of the affiliate companies that are subsidiaries of ADSL-IN. Following are the amounts receivable from the affiliate companies:

<b>Name of the affiliate</b>	<b>Opening Balances</b>	<b>Towards Expenses</b>	<b>Balances</b>
Allied Digital Inc	\$ 28,736	\$ 830	\$ 29,566
Allied Digital (Australia)	8,449	193	8,642
Allied Digital Consulting Inc	26,400	1,709	28,109
Allied Digital Services (Ireland)	-	50,946	50,946
Allied Digital Services (UK)	-	230,745	230,745
Allied Digital Services (China)	7,897	896,992	904,889
Allied Digital Services (Japan)	749,223	91,493	840,716
Allied Digital Services (Singapore)	-	41,472	41,472
Allied Digital Services (Brazil)	-	2,590	2,590

During the year ended March 31, 2023, ADSL received services from other affiliate companies that are subsidiaries of ADSL-IN. ADSL Services received and balance

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

due to affiliate companies are as follows:

<b>Name of the Entity</b>	<b>Purchase of Service</b>	<b>Payables</b>
Allied Digital Services (Ireland)	61,643	21,690
Allied Digital Services (UK)	299,913	223,532
Allied Digital Services (Singapore)	44,026	44,026
Allied Digital Services (Brazil)	75,003	75,003

#### *Infrastructure services:*

i) Effective August 1, 2021 ADSL and ADSL-IN have signed a new Infrastructure agreement as all previous ones are completed and expired. As per new agreement ADSL has paid amount of \$ 2,521,358 to ADSL-IN to provide infrastructure services from India to ADSL for 60 months. Also an additional cost of purchase of equipment's of \$ 57,142. The amendment will be continue through July 31, 2026.

ii) ADSL-IN and ADSL had entered an Aditaas agreement in year 2015 which provided for the use of licenses and support for ADSL customers on integrated service delivery platform. The agreement provides for charges of \$25,000 per month. ADSL had paid to ADSL-IN the charges in advance to enable ADSL-IN to use the application. Original SPLA agreement has expired on March 31, 2020 and the term of this agreement is renewed for another 5 years up to 2025 for the same amount.

In addition, ADSL has also accrued and paid \$360,000 for Aditaas new versions development charges to ADSL-IN. ADSL will continue to pay such new developments costs as long as needed.

The parent company, ADSL-IN had provided a loan of \$2,500,000 to ADSL to pay off the outstanding loan balance due to Barclays Bank PLC. The balance due to ADSL-IN as of March 31, 2023 is \$124,724.

During the year ended March 31, 2023, the Company had four immediate family members of the Chairman of the parent company on the payroll. Total payroll expenses for such related party for the year ended March 31, 2023 was \$1,264,969.

#### **10) Concentrations**

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and trade receivables. Credit risks associated with trade receivables is minimal due to the Company's customer base which consist of large customer base and ongoing procedures, which monitor the credit worthiness of its customers. For the year ended March 31, 2023, sales to two major customers accounted for 71% of total revenue. These same customers accounted for

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

73% of the accounts receivable balance at March 31, 2023. A major customer is defined as any customer that accounts for 10% or more of total revenues. The Company also procure AR Insurance and during the FY Coface was AR insurance provider.

The Company maintains cash balances in one financial institution. The balances are generally insured by the Federal Deposit Insurance Corporation up to \$250,000 (valid through December 31, 2023) per institution. As on March 31, 2023, the Company had uninsured cash balances totalling \$1,380,251 held in one institution. During the year, the Company through its banker has started to utilize the IntraFI solutions to deposit the surplus amounts in other banks up to \$250,000. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

#### 11) Employee Benefit Plan

The Company has an employee savings plan (the "401(k) Plan") that covers substantially all full-time employees who are twenty-one years of age or old. The Company's contributions to the 401 (k) Plan are at the discretion of the plan administrators and fiduciary. All qualifying matching contributions are 100% vested at the completion of six months of service by an employee. The Company matches per annum 25% of the employee contribution up to maximum amount of \$1,000 or \$250, whichever is lower. For the year ended March 31, 2023, the Company's matching contribution to the plan was \$71,104.

#### 12) Income Tax

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The deferred tax assets (liabilities) at March 31, 2023 are as follows:

Property and equipment	\$	(19,950)
Provision for doubtful debts		21,742
Deferred expenses		133,552
Total deferred tax asset (liability)	\$	<u>135,344</u>

Income tax expense (benefit) was computed as follows:

Federal income tax	\$	1,361,660
State income tax		413,878
Total income taxes, current provision		<u>1,775,538</u>
Deferred income taxes expense (benefit)		74,164
Total income taxes expenses (benefit)	\$	<u>1,849,702</u>

## ALLIED DIGITAL SERVICES, LLC.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2023

The Company's effective tax rate is 26% for year ended March 31, 2023. The future effective income tax rate depends on various factors, such as the Company's income (loss) before taxes, tax legislation and the geographic composition of pre-tax income.

The Company's provision for income taxes differs from applying the statutory U.S. federal income tax rate to income before income taxes. The primary differences result from different State income tax effective rates that were used in the accrual for the income provision for financial statement purposes versus the actual rate realized on the income tax returns.

The Company files its income tax returns on a fiscal year basis. The Company files income tax returns in the U.S. federal jurisdiction, and various State jurisdictions. The Company is generally no longer subject to U.S. Federal, State and local examinations by tax authorities for the years before 2018.

#### **13) New Accounting Pronouncements**

i) In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842) ("ASU 2016-02"), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. In addition, a lessee is required to record (i) a right-of-use asset and a lease liability on its balance sheet for all leases with accounting lease terms of more than 12 months regardless of whether it is an operating or financing lease and (ii) lease expense in its consolidated statement of operations for operating leases and amortization and interest expense in its consolidated statement of operations for financing leases. Leases with a term of 12 months or less may be accounted for similar to prior guidance for operating leases today. In July 2018, the FASB issued ASU No. 2018-11, Leases (Topic 842), which added an optional transition method that allows companies to adopt the standard as of the beginning of the year of adoption as opposed to the earliest comparative period presented. In November 2019, the FASB issued guidance delaying the effective date for all entities, except for public business entities. For nonpublic entities, this guidance is effective for annual periods beginning after December 15, 2020. In June 2020, the FASB issued additional guidance delaying the effective date for all entities, except for public business entities. For public entities, ASU 2016-02 was effective for annual periods beginning after December 15, 2018, including interim periods within those fiscal years. For nonpublic entities, this guidance is effective for annual periods beginning after December 15, 2021. Early adoption is permitted. The Company adopted ASU 2016-02 effective from April 1, 2022. The adoption of ASU 2016-02 standard did not have a material impact on the Company's

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### NOTES TO FINANCIAL STATEMENTS

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financial statements.

ii) Accounting Standards Update No. 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (Credit Losses) - The amendment in this ASU affects entities holding financial assets and net investment in leases that are not accounted for at fair value through net income. The amendments affect loans, debt securities, trade receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash. The amendments in this update affect an entity to varying degrees depending on the credit quality of the assets held by the entity, their duration, and how the entity applies current GAAP. Accounting Standards Update 2019-10 amends the mandatory effective dates for implementation of accounting for Credit Losses for all entities as follows:

Public business entities that meet the definition of a Securities and Exchange Commission (SEC) filer, excluding entities eligible to be smaller reporting companies as defined by the SEC, for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. All other entities for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. Early application continues to be allowed. The Company is currently evaluating the effect that implementation of this ASU will have on its financial statements.

#### **14) Commitments**

##### *Legal Matters*

The Company is or has been involved in legal proceedings that arise from the normal course of business. The Company cannot predict the timing or outcome of these claims and other proceedings. The management, in all instances, intends to vigorously defend all false claims and false allegations brought against it in the normal course of business. Currently, the Company is not involved in any action, arbitration and / or other legal proceedings that it expects to have a material adverse effect on the business, financial condition, results of operations or liquidity of the Company. All legal cost is expensed as incurred.

##### *Operating Lease*

The Company entered into three agreements to lease one office space and two warehouses expiring through January 31, 2024. The Company has elected to apply the short-term lease exception to all leases with a term of one year or less. Accounting principles generally accepted in the United States, require the recognition of rental expense in financial statements on a straight-line basis over the term of the lease. In order, to recognize rent expense ratably over the term of the

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**NOTES TO FINANCIAL STATEMENTS**

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lease, management has accrued additional rent expense of approximately \$51,534 in operations. The future minimum rental payments under the lease agreement are as follows:

For the Period ended March 31,

	<u>Torrance Office</u>	<u>Warehouse</u>
2024	<u>\$ 303,941</u>	<u>\$ 278,658</u>
Total	<u>\$ 303,941</u>	<u>\$ 278,658</u>

For the year ended March 31, 2023, rent expense were \$642,625.

**15) Subsequent Events**

For the year ended March 31, 2023, the Company has evaluated subsequent events through May 10, 2023, the date which the financial statements were available to be issued. No reportable subsequent events have occurred through May 10, 2023 which would have a significant effect on the financial statements as of March 31, 2023 except as otherwise disclosed.