

**allied|digital**<sup>®</sup>

*IT managed. Responsibly.*



**Investor  
Presentation**  
May 2025



# Disclaimer



Certain statements made in this document concerning our future growth prospects may be interpreted as forward-looking statements, which involve numerous risks and uncertainties that could cause the actual results to differ materially from those in such forward-looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time

# Contents



- **About Allied Digital Services Limited**
- **Historical Financial Overview**
- **Q4 & FY25 Financial Overview**



# About Allied Digital Services Limited



# ADSL at a Glance

**41**

Year History

**70+**

Countries

**3,000+**

Employees

**20**

Offices Worldwide

**228**

Number of  
Customers

**14**

Smart / Safe Cities

**10**

Fortune 100  
Customers



Net Debt Free

**Rs. 807 cr**

FY25 Revenue

**Rs. 99 cr**

FY25 EBIDTA

**Rs. 32 cr**

FY25 PAT

**Rs. 188 cr**

Cash Reserve

# Evolution of Allied Digital

**1984**

Allied Digital Services established, focusing on IT hardware support

**1988**

Expanded services to include software support and networking solutions

**1980s**

The Foundation Year

**1995**

Incorporated as Allied Digital Services Private Limited

**1997**

Became a Microsoft Solution Provider Partner

**1999**

Achieved ISO 9001:2000 certification

**1990s**

Expansion and Diversification

**2007**

Converted to a public limited company and listed on BSE and NSE

**2008**

Acquired EnPointe Global Services LLC, expanding presence in the USA

**2009**

Launched Cloud Computing Management and Security Services

**2000s**

Global Reach and Recognition

**2011**

Received APEA Outstanding Entrepreneurship Award

**2015**

Executed India's first Smart City Project – Pune City Surveillance

**2018**

Launched AI-driven IT automation platform ADiTaaS

**2010s**

Innovation and Leadership

**2020**

Adapted swiftly to provide remote work solutions during the COVID-19 pandemic

**2024**

Rebranded ADiTaaS to Digital Desk, enhancing service management capabilities

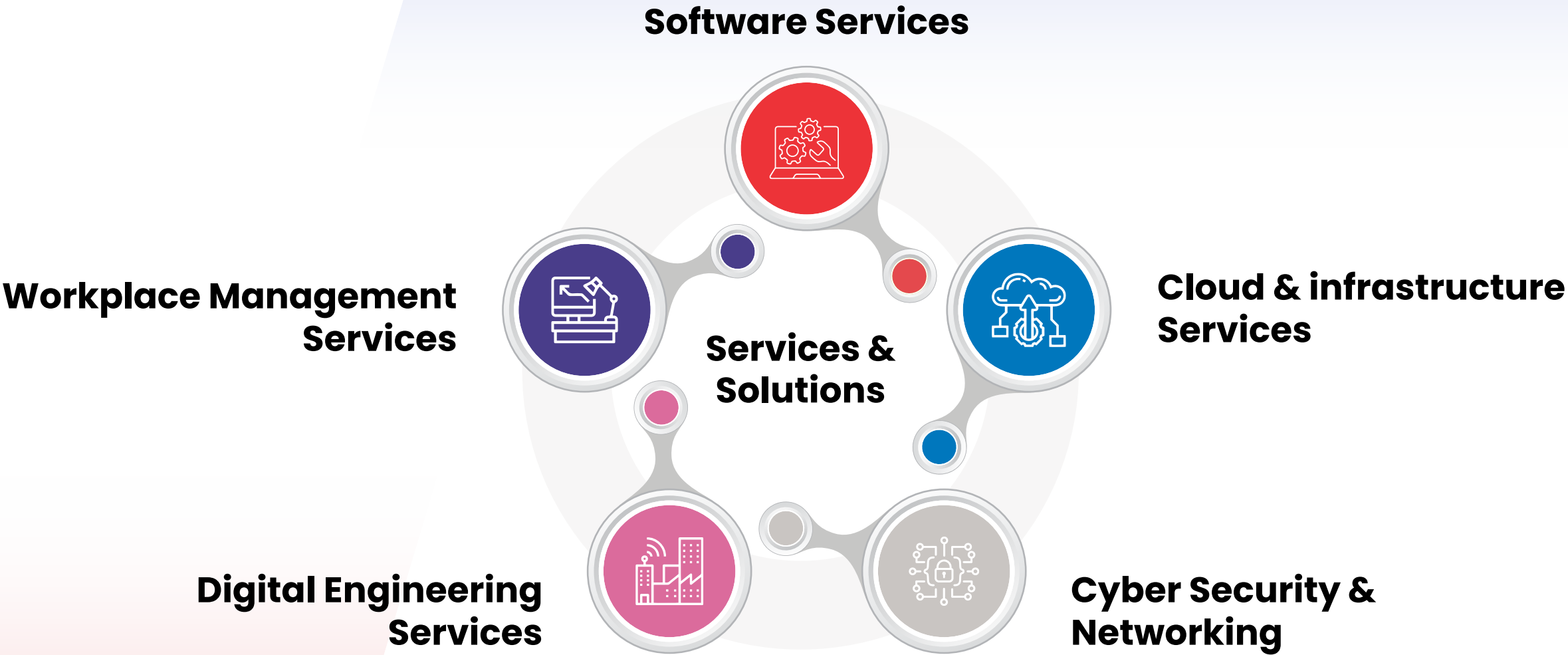
**2024**

Celebrating 40 years of innovation and service excellence

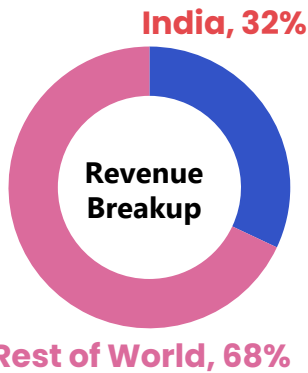
**2020s**




Digital Transformation and Future-ready Solution

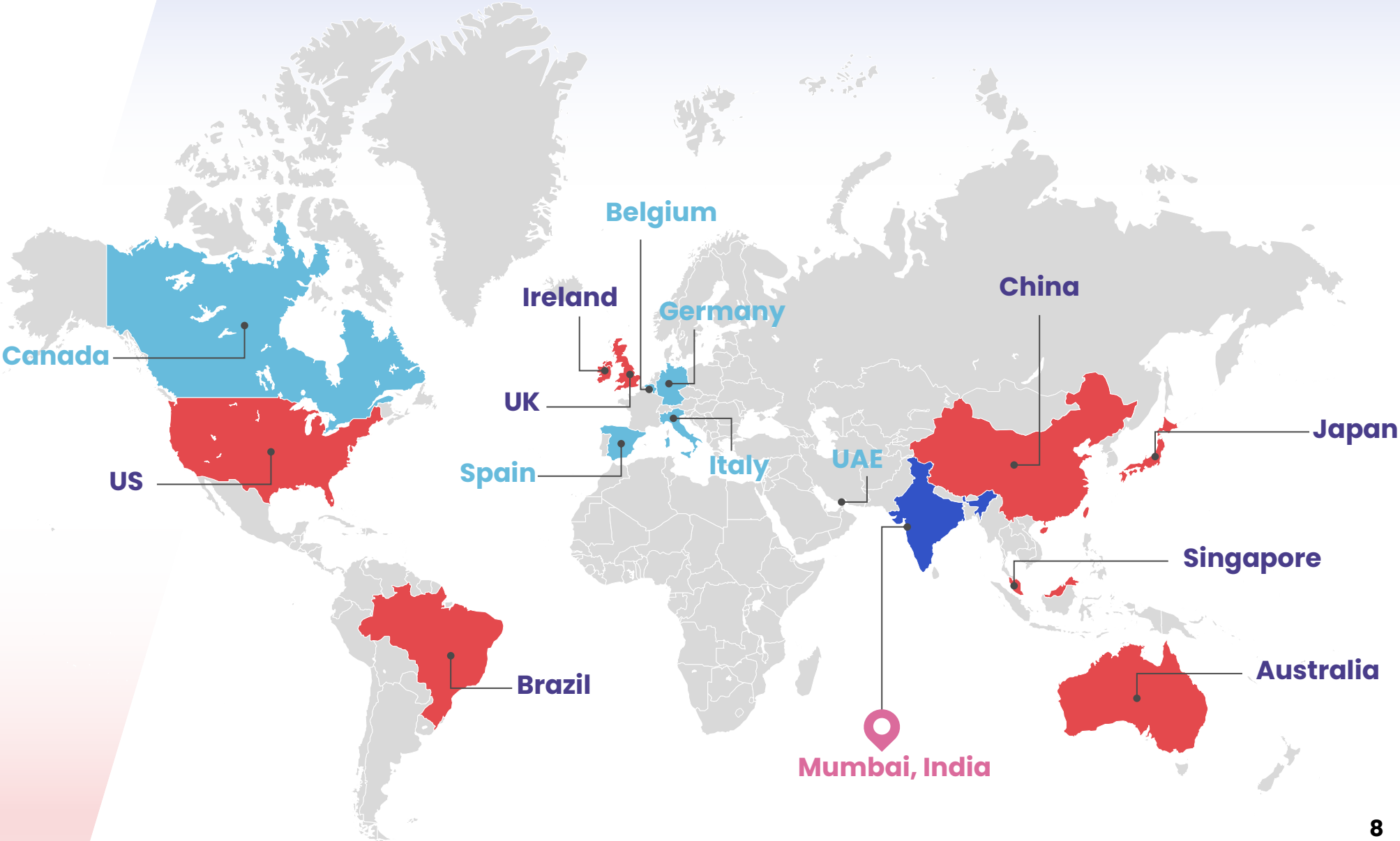
# Service Capability Matrix



# Geographical Presence



-  Headquarters
-  Subsidiaries
-  Branches





# Development Centres

Navi Mumbai



Kolkata



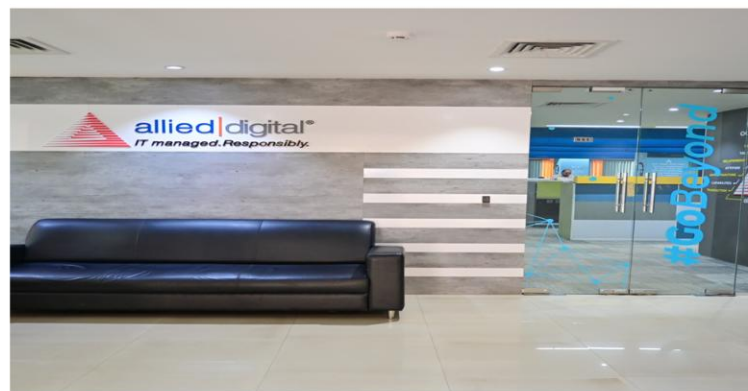
USA – Los Angeles



Nariman Point HO



Mumbai – Andheri



Ahmedabad



## Services (Recurring)

Focus on delivering continuous, long-term support to clients.



Services are typically of an annuity or recurring nature, ensuring clients receive consistent and dependable assistance.



While the initial margin profile may be lower than Solutions, Services offer greater margin potential and strategic stability in the long run.



Services contracts contribute to strong customer retention.



## Solutions (Projects)

Provide one-time implementations tailored to address specific client needs or challenges.



These projects may include transformative initiatives, system upgrades, or the setup of infrastructure at new locations.



Due to the nature of the implementation, Solutions generally offer higher margin profiles.

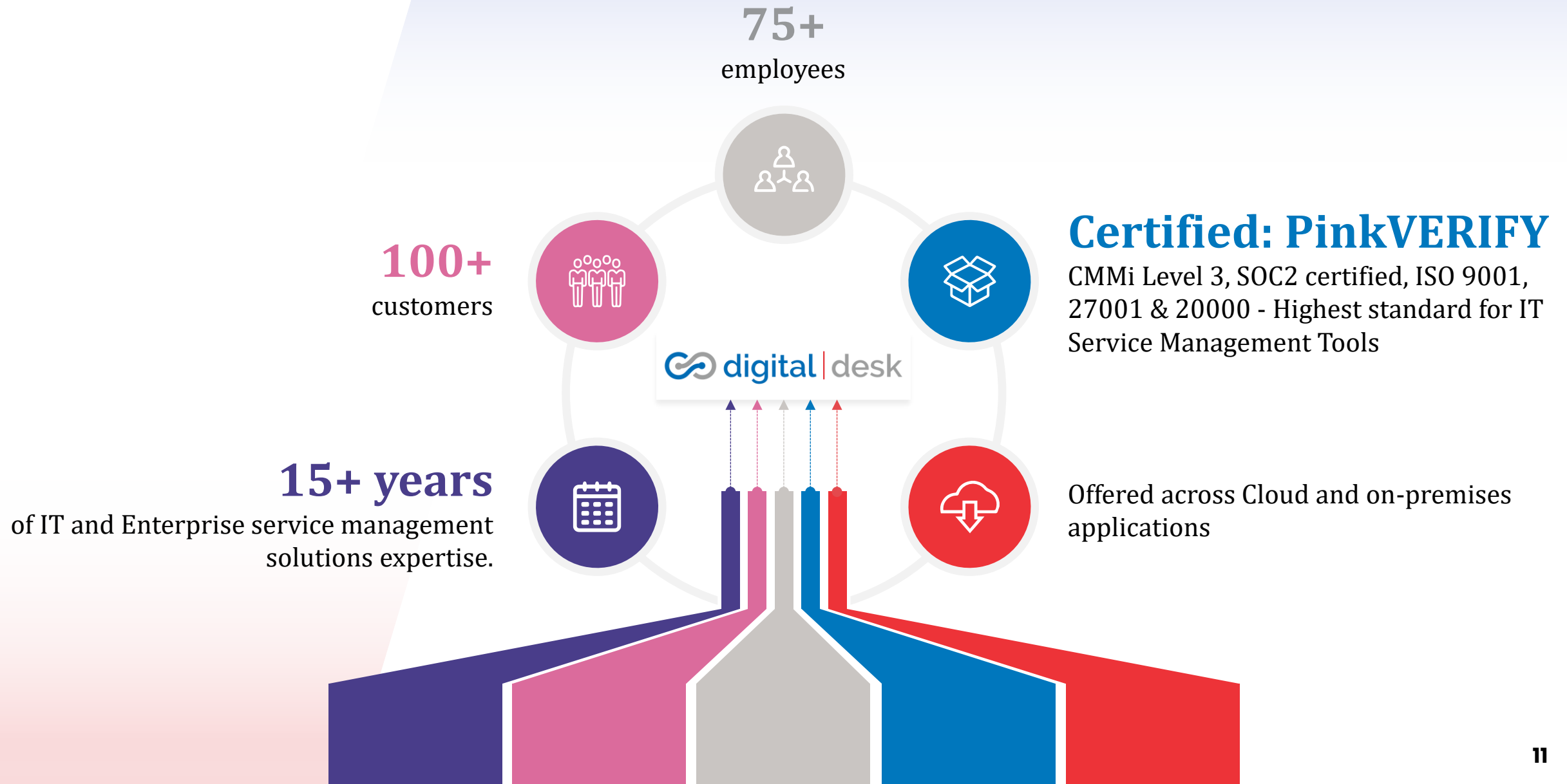


Successful work in this area can lead to future opportunities and further engagements with clients (farming).






# Digital Desk



# Digital Desk Enduser Interface



## Welcome back!

Please sign in to continue

Username

swati.bandil


Password

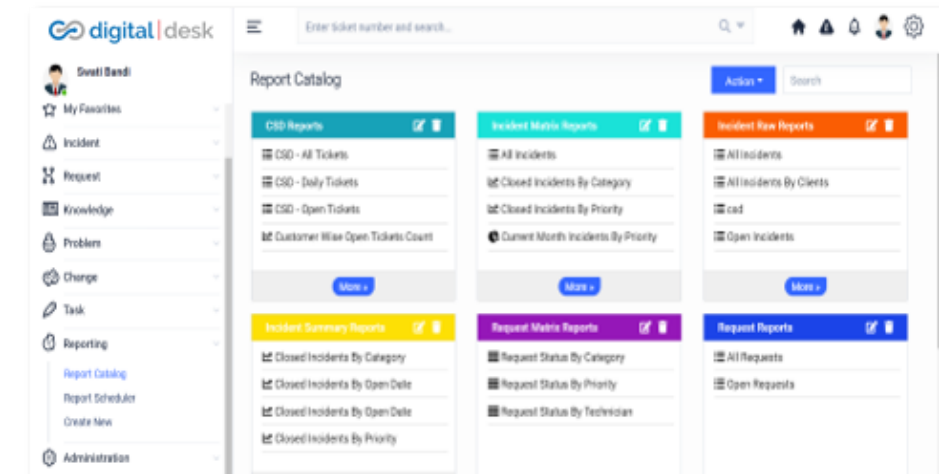
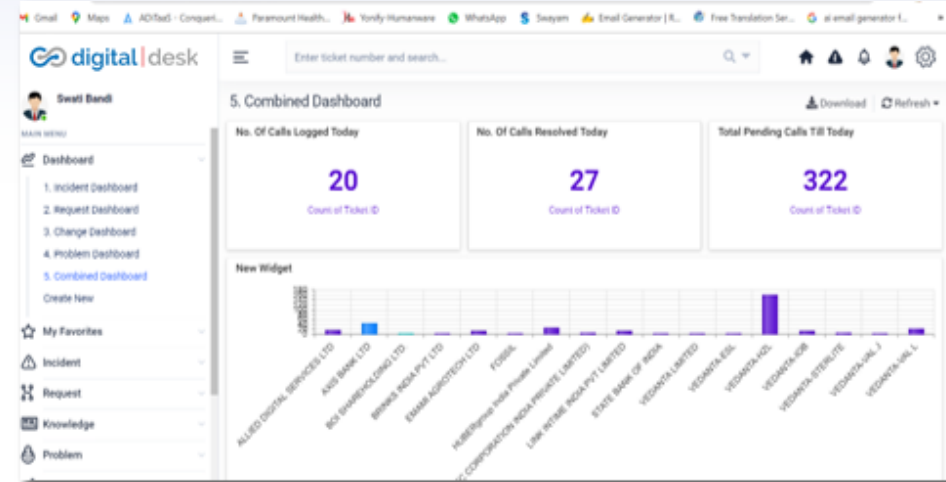
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☐ Remember me [Forgot Password?](#)

[Sign In](#)

log in with

 Microsoft





# Board of Directors



**Nitin Shah**  
CMD

Nitin Shah, a pioneer in India's IT revolution with 45 years of experience, has successfully led Allied Digital through various challenges. He is currently planning for "creative disruption" in Version 6.0. Nitin holds a degree in Electrical Engineering and a PG Diploma in Computer Management. His visionary leadership continues to drive the company's growth and innovation.



**Nehal Shah**  
Whole Time Director

Nehal Shah, a key member of the Executive Management Team, leads strategic and operational governance. With over 14 years of experience, he holds a Bachelor's in Engineering and a Diploma in Computer Technology. His insights and expertise are vital to the company's success.



**Sunil Bhatt**  
Director

Sunil Bhatt has been with Allied Digital Group for 30 years, bringing expertise in technology innovation, strategy, business development, product development, solution selling, go-to-market strategies, and customer success. He is a member of the core management group and currently serves as the Chief Technology Officer at Allied Digital Services, LLC, USA



**Tejal Shah**  
Director

Tejal Shah has over 25 years of experience in Finance, Operations, and Marketing. She holds a Bachelor's degree in Commerce from Mumbai University and is actively involved in social causes, focusing on the elderly, children's health and safety, and women's empowerment. She works with various NGOs dedicated to these areas.



**Milind Kamat**  
Independent Director

Milind Kamat is a Ph.D. candidate at the University of Bradford, UK, and a faculty member in Information Management and Analytics. He serves as the Chairperson of the Global Management Program at SPJIMR. With 35 years of experience, including roles as CEO of Atos India and EVP of Atos Group, Milind brings extensive knowledge and expertise to the board.



**Swanubhuti Jain**  
Independent Director

Swanubhuti Jain holds a Post Graduate Diploma in Sales and Marketing Management from NMIMS and an MA from Mumbai University. She has experience in business development, client relationship management, marketing strategy, lead generation, sales, and quality operations, having worked at Accenture, ICICI Prudential, and Birla Sun Life Insurance.



**Shakti Leekha**  
Independent Director

Shakti Leekha is a business leader, advisor, author, and speaker specializing in business transformation through innovative strategies. With 24 years of experience in business development and management in multinational companies, Shakti's expertise spans energy efficiency, security, life safety, renewables, smart cities/IoT, and professional lighting products and illumination projects.



**Anup Kumar Mahapatra**  
Independent Director

Anup Kumar Mahapatra holds a B.Sc. in Agriculture from Odisha University of Agriculture and Technology. With over 34 years in the banking sector, he has deep expertise in business, operations, credit, and international banking. His extensive experience and insights are invaluable to the board.

# Dynamic Leadership Team



**Paresh  
Shah**  
Global CEO

With 30 years in IT and business processes, Paresh Shah drives Allied Digital's global operations. His skills in securing major projects and providing strategic customer advice are key to the company's growth and market position.



**Jawahar  
Ali**  
CEO – Digital  
Engineering  
Services

Jawahar Ali brings over 40 years of IT and physical security experience to Allied Digital. His expertise in large-scale security solutions and global thought leadership is crucial in shaping the company's integrated solutions strategy.



**Gopal  
Tiwari**  
CFO

Gopal Tiwari, a Chartered Accountant and Company Secretary with 34 years of experience, brings extensive expertise in finance, strategic planning, and corporate development. His broad industry knowledge enhances Allied Digital's financial management and strategic decision-making.



**Kapil  
Mehta**  
CFO & COO  
(USA)

With 25 years of diverse experience, Kapil Mehta oversees Allied Digital's USA operations, finance, and corporate functions. His expertise in business partnering, international taxation, and risk management ensures robust operational and financial performance in the company's US market.



**Manoj Shah**  
Chief  
Information  
Officer

As a founding member of Allied Digital, Manoj Shah contributes 36 years of IT industry experience. His role in business strategy and executing complex projects has been key to the company's technological advancement and operational efficiency.



**Ramanan  
Ramanathan**  
Global Head  
Strategy – Growth,  
Innovation,  
Partnerships.

Ramanan, an experienced strategist and growth consultant, advises global entities. As Mission Director of Atal Innovation Mission, he set up over 10,000 Tinkering Labs and 75+ incubators. With a notable career at TCS and CMC Limited, he continues to influence innovation, entrepreneurship, and sustainable development across sectors.



**Dhara  
Shah  
Bhansali**  
Chief  
Marketing  
Officer

With a strong academic background and over 10 years of experience, Dhara excels in marketing, communications, and digital strategies. Her passion for technology and commitment to social causes align with Allied Digital's values of innovation and community engagement.



# Dynamic Leadership Team



**Rohan Shah**  
**Vice President - Business Development**

Rohan Shah, with his computer science background and experience in business development, drives Allied Digital's growth through consultative sales. His technical expertise and achievement in software development contribute to the company's innovative solutions and client relationships.



**Sunil Nair**  
**Business Head**

With over 20 years in IT sales, Sunil Nair excels in relationship cultivation. As a senior sales leader, he has a proven track record in securing multi-million dollar deals and long-term contracts. His deep understanding of technology trends drives revenue growth and strengthens relationships with prospects, customers, and OEM partners.



**Ashish Raghute**  
**SVP - IT**

Since 2009, Ashish Raghute has led our Cloud, Infrastructure, Cybersecurity, and Applications Practices. His previous roles as CIO at a Fortune 500 RV company and Principal at IBM and PwC provide him with valuable insights. Ashish's success in delivering ERP, CRM, E-Commerce, and OSS projects for clients like AT&T, Sony, and Verizon highlights his technical expertise and project management skills.



**Fredrick Parlato**  
**Client Solutions Director**

Fredrick Parlato, our Atlanta-based Client Solutions Director since 2010, excels in sales, channel, and business development. His focus on infrastructure solutions, applications management, asset management, cloud services, security, and end-user computing has been key to expanding our client base and market presence.



**Hubert Wong**  
**Service Ops**

Hubert Wong, with over 20 years of IT experience, is a proven strategic thinker and leader. He aligns employees with organizational goals and brings extensive knowledge from private, public, and educational sectors to our service operations.



**Debbie Roa**  
**Senior Delivery Manager**

Debbie Roa manages Delivery and Technical teams for RIMM, EM, PS, and GSD. Her roles as a Senior Business Analyst at a Fortune 500 RV company and global experience at VeriFone and Hewlett Packard have honed her skills in complex delivery and client satisfaction.



**Bradley Moore**  
**Senior Ops Manager**

Bradley Moore, a result-driven IT professional, excels in customer intimacy and advisory roles. His expertise in implementing advanced Global Service Desk solutions has been key to enhancing our service delivery capabilities.



**Sair Muhammad**  
**EVP - Sales**

With over 15 years in client relationship management, Sair Muhammad leads our Americas operations. His background with HCL, Infosys, and Microland has honed his IT Infrastructure Services expertise, making him a key asset to our global sales efforts.



**CS Khyati Shah**  
**Company Secretary and Compliance Officer**

With over 13 years in Company Secretarial & Compliance Functions, CS Khyati Shah excels in managing board and shareholder meetings for large, listed companies. Her expertise in SEBI regulations, corporate governance, and handling corporate actions ensures Allied Digital's adherence to regulatory requirements and best practices.

# Commitment to Social Responsibility



## Healthcare Initiatives

Supported Tata Cancer Care Foundation to bring quality cancer treatment closer to underserved communities, focusing on early diagnosis, awareness, and holistic care.

Partnered with Jeevan Jyot Drug Bank to provide affordable medicines, medical equipment, and eye care services (2,000+ cataract surgeries).

Supported Jeevan Jyot Cancer Relief Trust offering free food, shelter, and guidance to cancer patients.



## Education Empowerment

Through Youth Dreamers Foundation and the Prerana Prakash Jyoti Scholarship, empowered 118 underprivileged students across Deesa block with financial aid based on merit and need.



## Child Welfare & Protection

Backed Children's Aid Society, a legacy institution supporting institutionalized children since 1927.

Supported Salaam Baalak Trust in providing shelter, education, and safety to Mumbai's street children.

**Through these sustained efforts, ADSL is committed to fostering inclusive, sustainable community development.**

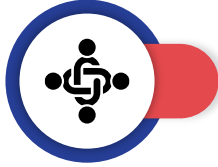


# Commitment to Social Responsibility

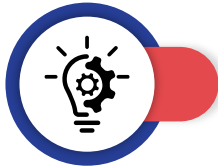




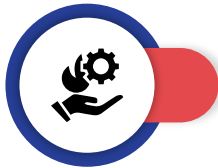
# Employee Engagement



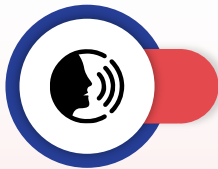
Collaboration



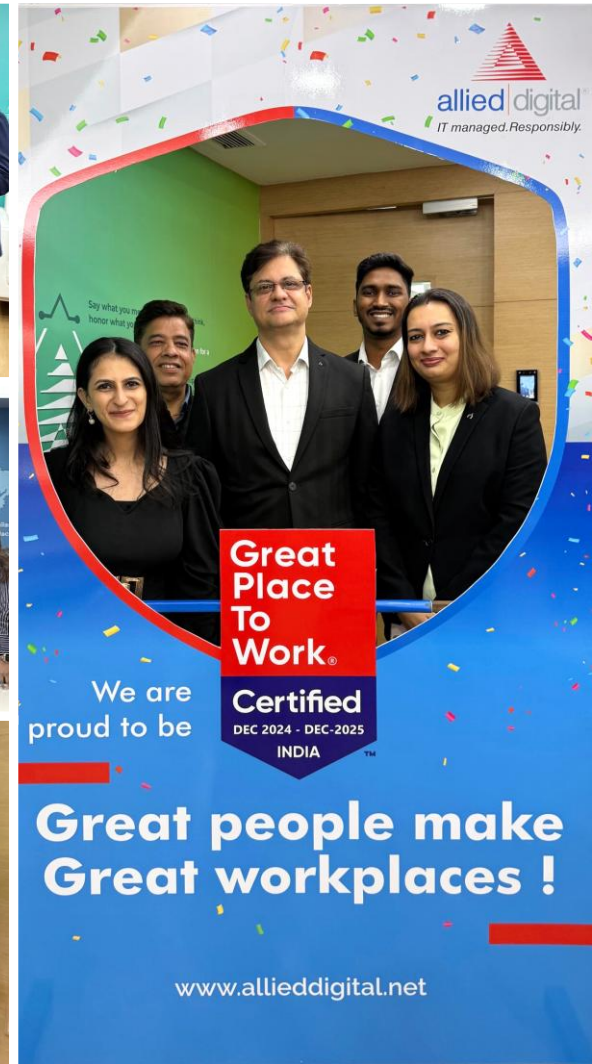
Innovation at Work



Passion Drives Us



Voices that Matter



Recognized as a Great Place to Work

# Case Studies

## CASE STUDY



# Major Construction Engineering Company

## Transforming Customer Service for an Engineering Company

### The Challenge

A construction engineering company with diverse remote locations with 16.1 billion revenue during fiscal year 2024, approx. 51000 employees and histories dating back more than 120 years needed to enhance its customer service capabilities and streamline IT operations. The company faced challenges in maintaining consistent service quality, cost effective and operational efficiency across its vast, geographically dispersed network



### Overcoming Obstacles

The challenge lay in managing a vast, geographically dispersed network of users/offices while maintaining consistent service quality. Allied Digital's team worked closely with the client to ensure faster deployment of resources within limited timeframe with seamless integration and service delivery.

## Allied Digital's Integrated Solution

### Process-Based Service Delivery Model

Catering to a diverse, global workforce with consistent, high-quality service.

### Dedicated Deskside Support

Placement of English, Japanese, Mandarin to accommodate international operational support.

### Workplace Services

Comprehensive deskside support for branch office, HQ, and location offices, enhancing user experience and operational continuity having Daily Operational Governance.

### Hands and Feet Support

For printers, VC, and DNS assets across remote locations, providing immediate and effective support

### TRANSFORMATIVE IMPACT

The implementation resulted in:

#### Improved User Experience

Supporting multiple location with local language proficiency support.

#### Following Local Compliances

Following Strict local compliances across multiple countries.

#### Strict Governance

Maintaining 100% SLA compliance across verticals. Continued improvement in Incidents.

#### Projects

Timely completion of multiple projects across geographies.

# Largest Retail Bank in UAE

## Enhancing The IT Services For A Large Bank

### The Challenge

Largest bank in the United Arab Emirates offering financial solutions, products and services through its Corporate and Investment Banking and Personal Banking franchises. As part of the Deskside Support & Datacenter Hands & Client has differentiated Support Models & Tiers and there was Lack of customer centricity. Client was looking to reduce the Total Cost of Ownership (TCO).



### Overcoming Obstacles

For Deskside Support Services and Datacenter Hands & Feet service delivery execution, we brought in Highly experience and Skilled staff who also has a Good understanding of the UAE market. Based on the Client requirements, ADSL was able to provide appropriate Support (Dedicated/Dispatch) for the respective sites.

## Allied Digital's Integrated Solution

#### 24x7 Personalized Service Desk Support

Provided by our skilled bilingual techs (English + Arabic) to improve the overall quality of Services

#### Dedicated Deskside Support

Based of the Site Classification Full-time FTEs factored across 19 Sites across UAE and India

#### Tier Based Support

Ensuring all the scope items viz On-site presence , Dispatch, Ship-in, Digital Bar and On-call support are covered as part of Hands and Feet Services

#### Smart Hands Support

For meeting room and conferencing support, print service support, event support & white glove services for VIP users

### TRANSFORMATIVE IMPACT

The implementation resulted in:

#### Shift Left Opportunities

Working towards maximized remote resolution through Shift Left from Deskside services to Service Desk

#### Empower End User

Educating the End Users on Self-Services/DIY and empowering them to resolve the issues own their own.

#### Strict Governance

Maintaining 100% SLA compliance across verticals. Continued improvement in Incidents.

#### Data Analysis

Perform detailed Ticket data analysis to identify automation of tasks and elimination of tickets.

# World's Largest Vaccine Manufacturer

## Transforming OT Environment

### The Challenge

The world's largest privately held vaccine manufacturer, generating over USD \$3 billion in annual revenue, produces a wide range of vaccines including those for Polio, Diphtheria, Tetanus, Pertussis, Hib, BCG, recombinant Hepatitis B, Measles, Mumps, Rubella, Pneumococcal diseases, and Covid-19. Recognizing the potential risks posed by cyber threats to their operational technology (OT) environment, the company proactively addressed cybersecurity challenges to safeguard the health of the vast global population relying on their vaccines.



### Overcoming Obstacles

Securing OT environments is challenging due to legacy systems lacking modern security features and limited visibility into network activity. Additionally, downtime for updates is often unacceptable, making patching and threat mitigation difficult. These obstacles are overcome by Allied Digital's team with in-depth expertise of the OT environment

## Allied Digital's Integrated Solution

#### Review the OT Environment and Design Cyber Solution

Assess and analyze the entire OT environment to design and implement a robust cybersecurity solution

#### Deploy the security solution

Deploy the cybersecurity solution across the OT environment and optimize it to minimize false positives

#### Monitor the active attacks on the OT environment

Continuously monitor the solutions to proactively detect any cyber vulnerabilities or attacks targeting the OT environment

#### Smart Hands Support

For meeting room and conferencing support, print service support, event support & white glove services for VIP users

### TRANSFORMATIVE IMPACT

The implementation resulted in:

#### Protection of Critical Infrastructure

– Safeguards essential systems like SCADA, PLCs, and sensors from cyber threats.

**Regulatory Compliance** – Helps organizations meet legal and industry-specific cybersecurity requirements.

**Improved Visibility and Control** – Enables better monitoring, threat detection, and management of the OT network.

**Threat Detection and Response** – In an OT environment, this capability allows real-time monitoring of industrial systems to quickly identify unusual or malicious activity. It ensures swift action to contain threats and prevent disruption to critical operations



# Enhancing Urban Safety

## MIDC Smart Industrial Township – Taloja

### The Challenge

- Through 16 regional offices, MIDC manages one of the largest industrial land banks amongst all the industrial development corporations in India, which is over 66000 acres of land spread across 289 Industrial Areas.
- This is MIDC's first Smart Industrial Estate project, and the focus is to successfully complete it, setting a review model for other MIDC projects across Maharashtra.



### Overcoming Obstacles

Collaborating with multiple stakeholders to ensure the seamless integration of applications such as ICCC, Water Management System, Street Light Management System, Video Management System, Video Analytics, GIS, Smart Pole Applications, VMD Applications, and various MIDC departments, including Water SCADA, Street Light and Solid Waste Management.

## Allied Digital's Smart City Solution

### Centralized Service DES

- Integrated Command & Control Centre (ICCC) Software
- Cloud based DC & DR
- Smart poles

### Centralized Service DES

- CCTV Based Surveillance System
- Smart Street Lighting
- Smart water metering of consumers

### Solutions Implementation

- Effluent Quality Management system at Inlet & Outlet of CETP, Phase I & Phase II Pumping Station.
- Water & Energy audit of Taloja Industrial area

### Management Process

- Heat map dashboards for real-time tracking of asset performance and environmental parameters.
- Energy-efficient solutions to improve sustainability and overall safety

### TRANSFORMATIVE IMPACT

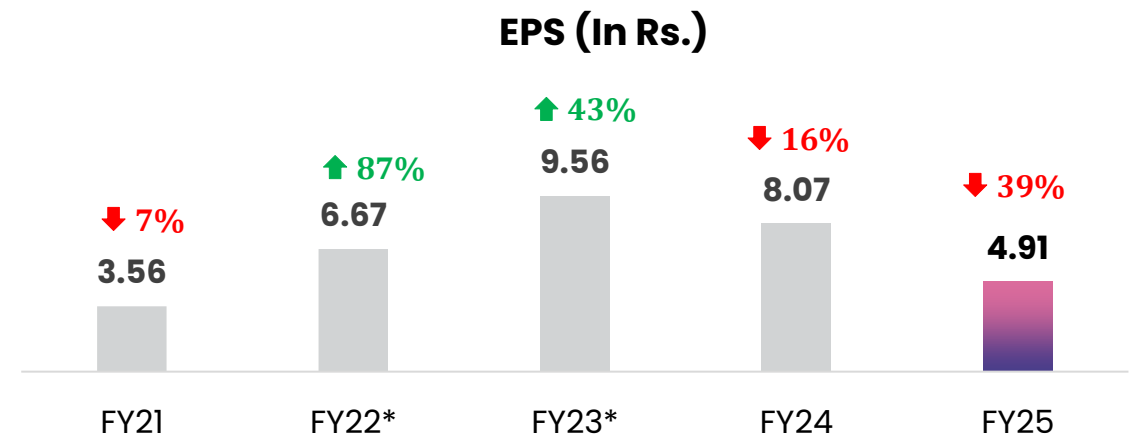
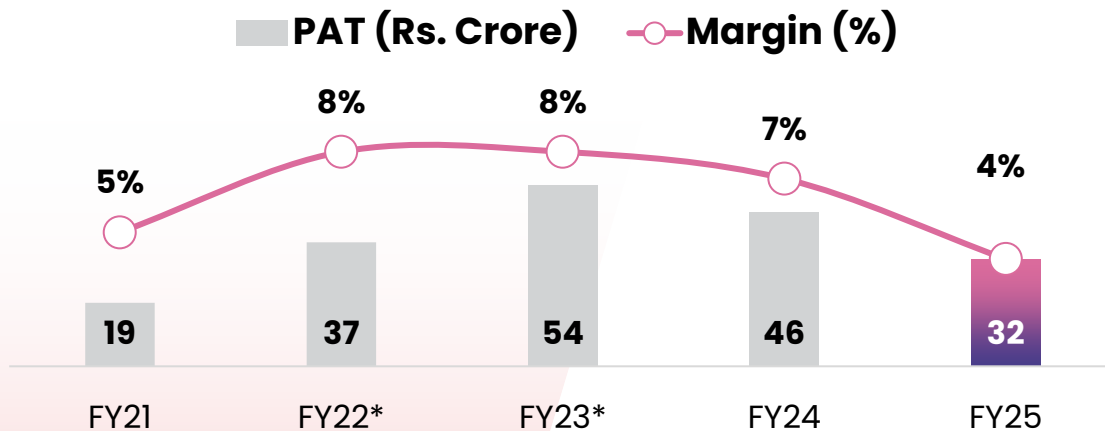
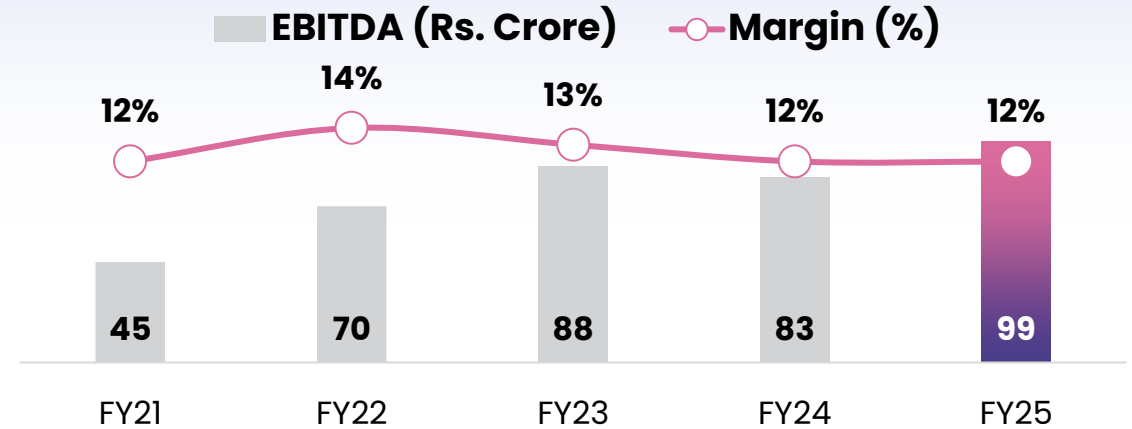
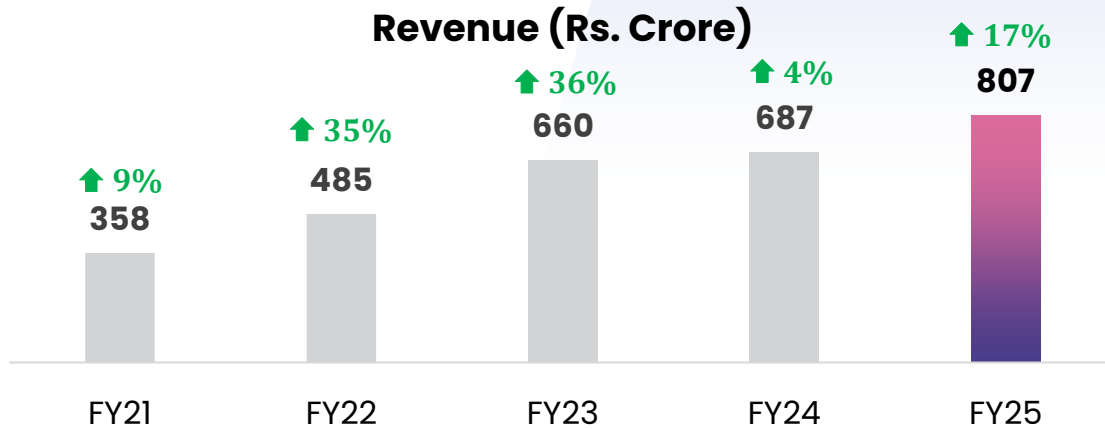
The implementation yielded remarkable results:

- Continuous surveillance of industrial waste disposal, accidents, theft, and crime incidents.
- Live tracking of water usage with leak detection through pressure monitoring.
- Environmental monitoring, including temperature, pollution levels, and air quality.
- Unified monitoring of IT assets, edge devices, and field equipment.
- Centralized management of Variable Message Displays (VMDs) and public announcements from the CCC.
- Efficient tracking and maintenance of faulty streetlights and other infrastructure.
- Citizens can instantly reach emergency services via Emergency Call Boxes (ECB).
- Public and industrial awareness campaigns through scheduled announcements and Video Display Boards.

# Historical Financial Overview



# Historical Financial Performance (Consolidated)

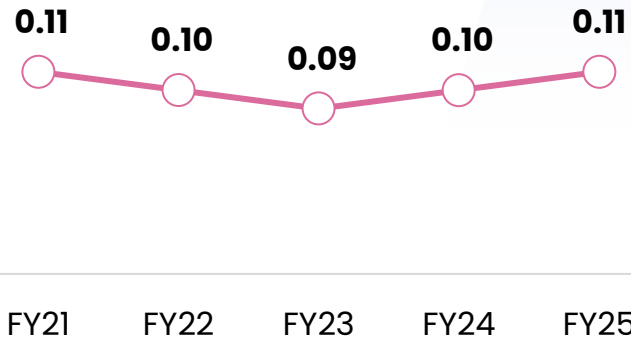


\* Exclusive of exceptional income from FY22 & loss from discontinued operations from FY23

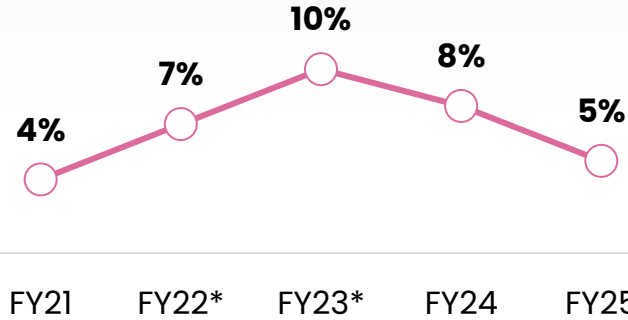


# Key Financial Ratios

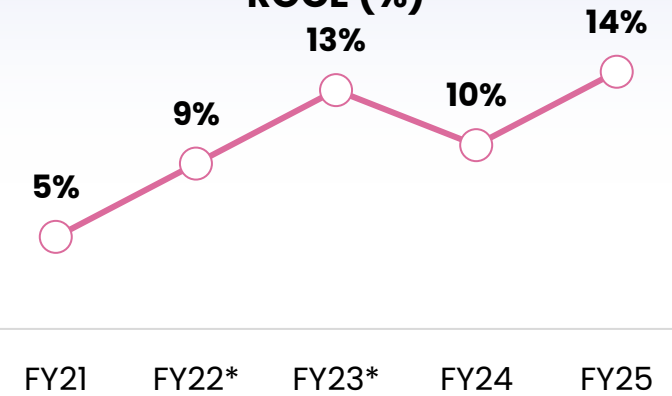
### Debt to Equity (x)



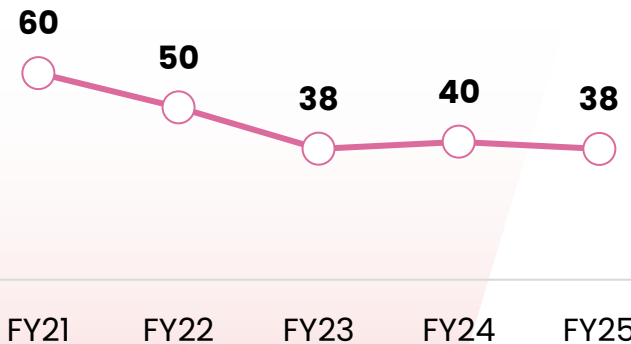
### Return on Net worth (%)



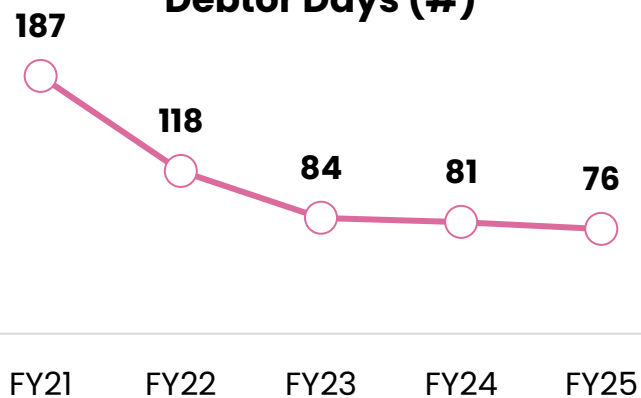
### ROCE (%)



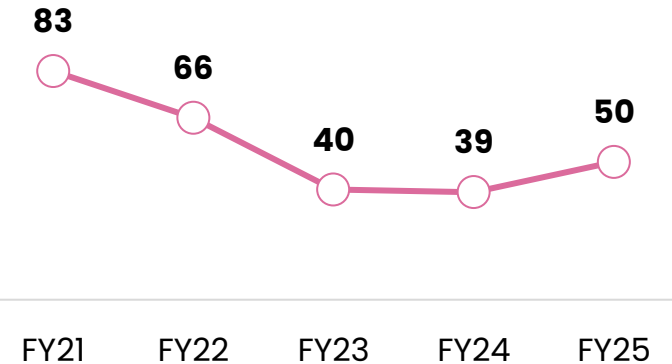
### Inventory Days (#)



### Debtor Days (#)



### Creditor Days (#)



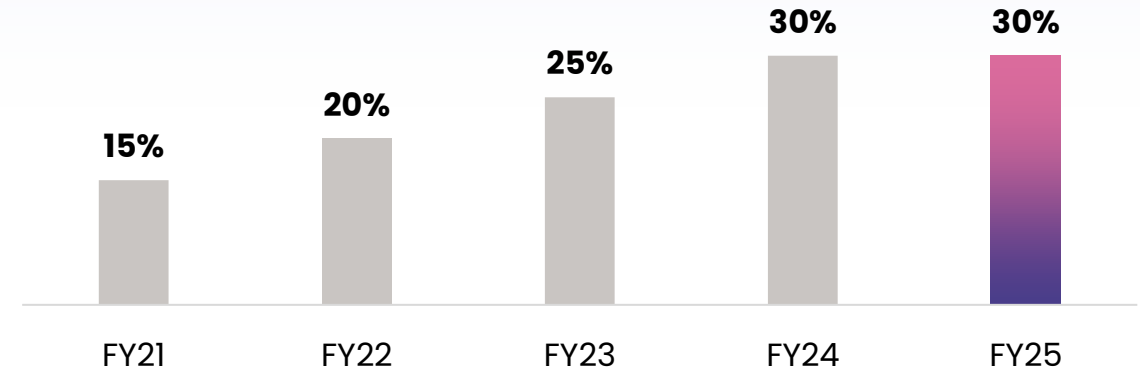
\* Exclusive of exceptional income from FY22 & loss from discontinued operations from FY23

# Capital Market Statistics

## Price Data (as on 5<sup>th</sup> June 2025)

Face Value	5.0
Market Price	199.0
52 Week H/L	319.90 / 145.80
Market Cap (INR Cr)	1,106
EPS (TTM)	4.91
P/E Ratio	40.52
Equity Shares Outstanding (Cr)	5.64

## Dividend Payout (%)



## Shareholding



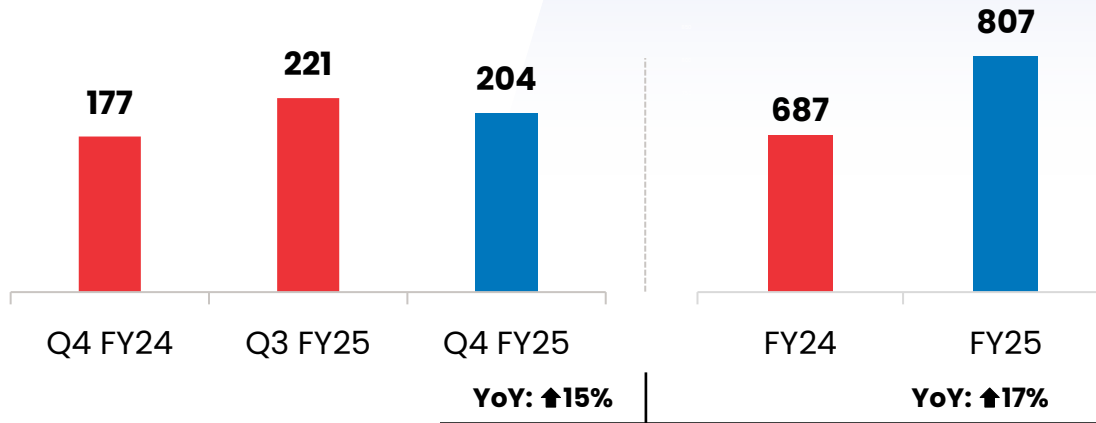
# Q4 & FY25 Financial Overview



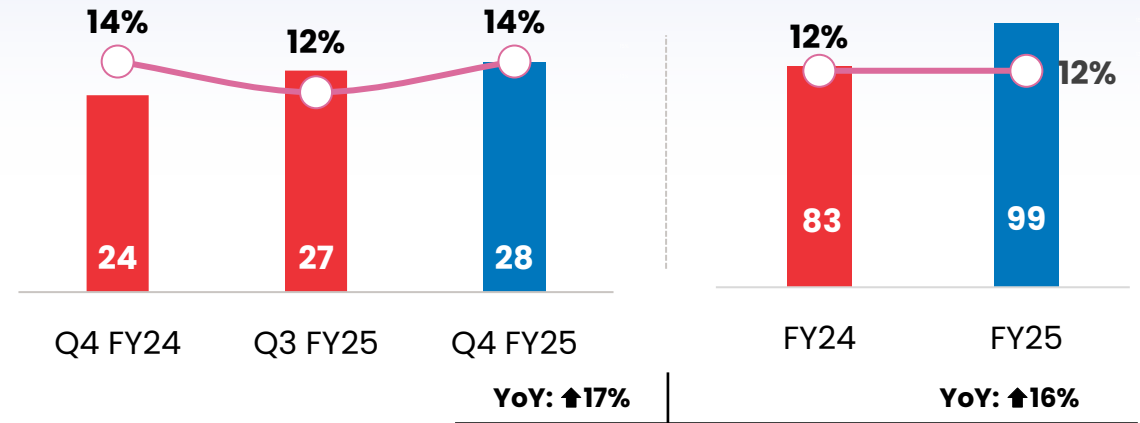


# Financial Snapshot

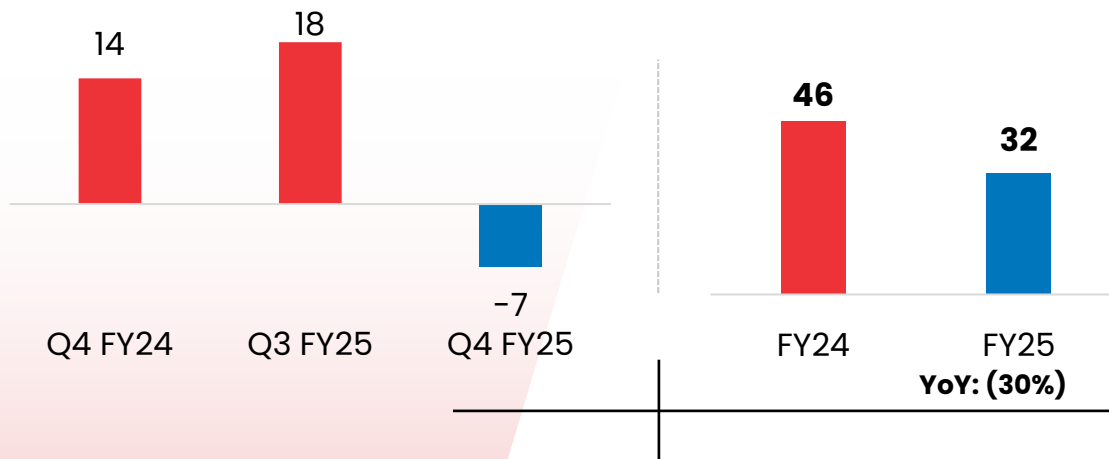
Revenue (Rs. Crore) Margin (%)



EBITDA (Rs. Crore) Margin (%)



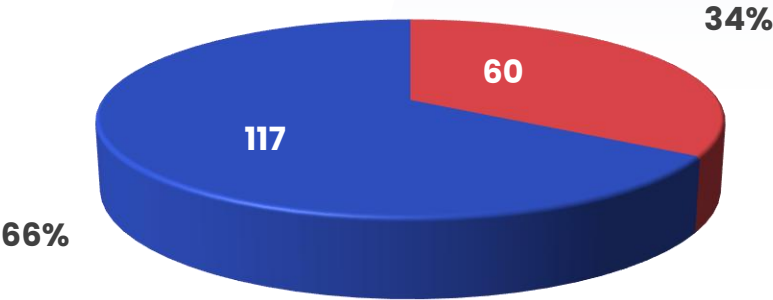
PAT (Rs. Crore)



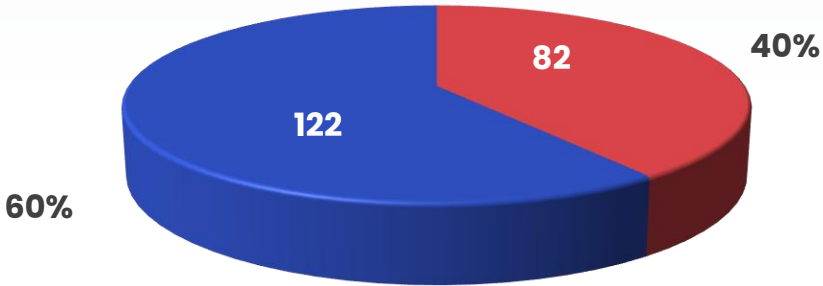
- ▮ The company delivered a strong revenue performance in FY25, reporting consolidated revenues of ₹807 crore — a 17% year-on-year growth.
  - ▮ This marks the highest annual revenue to date in the Company's history, setting a new benchmark for the Company's performance.
- ▮ Profitability during the period was impacted substantially on account of additional ECL provisions suggested by the auditors.
  - ▮ Those provisions, however, were one-time in nature and do not reflect the underlying strength of the Company's financial performance.

# Revenue by Geography

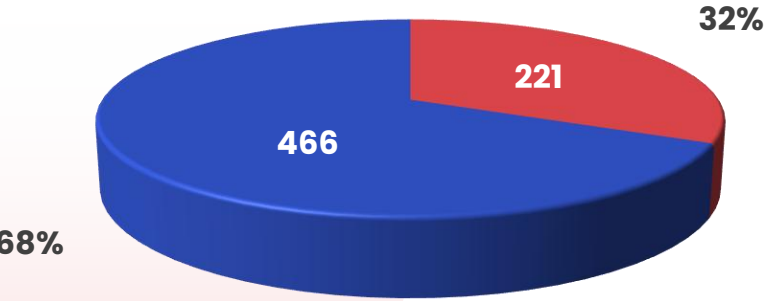
Q4 FY24



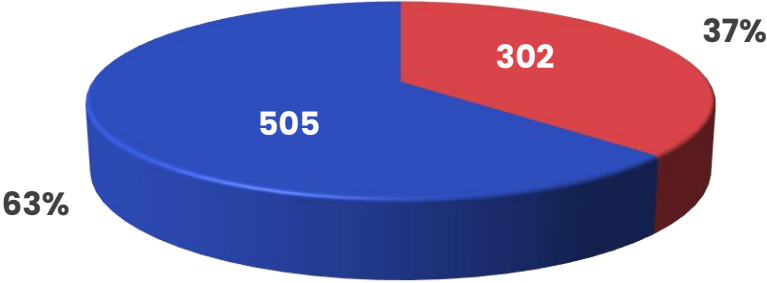
Q4 FY25



FY24

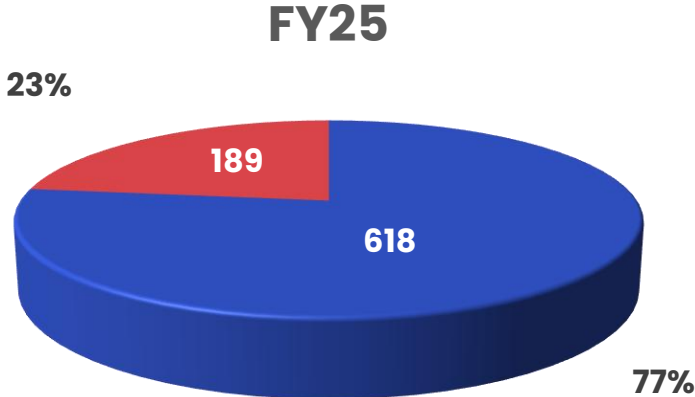
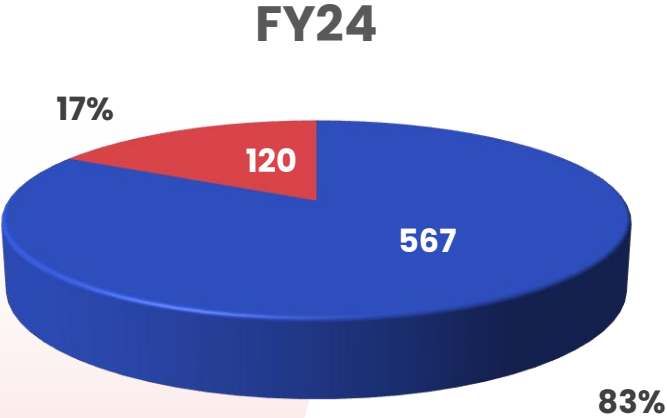
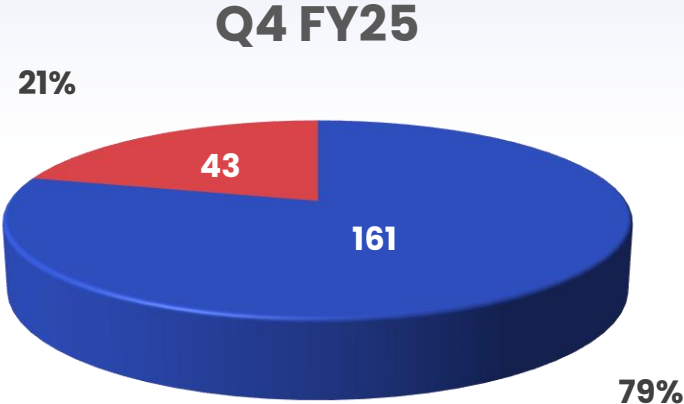
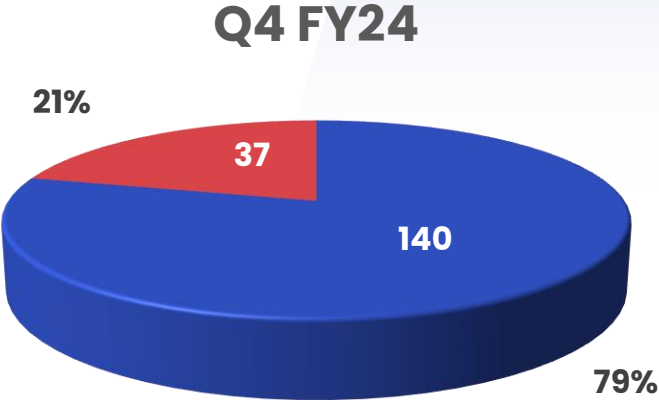


FY25



India Rest of World

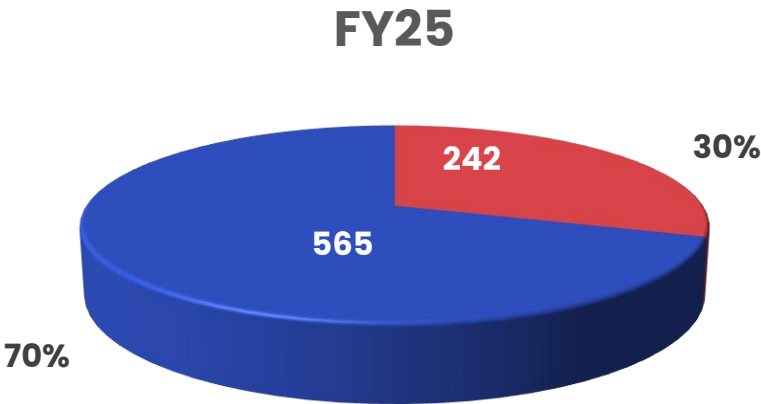
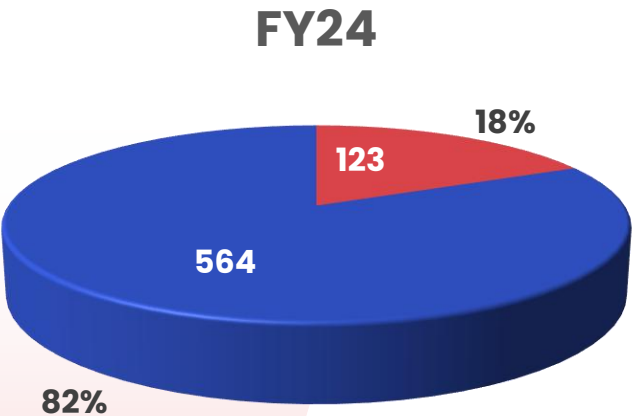
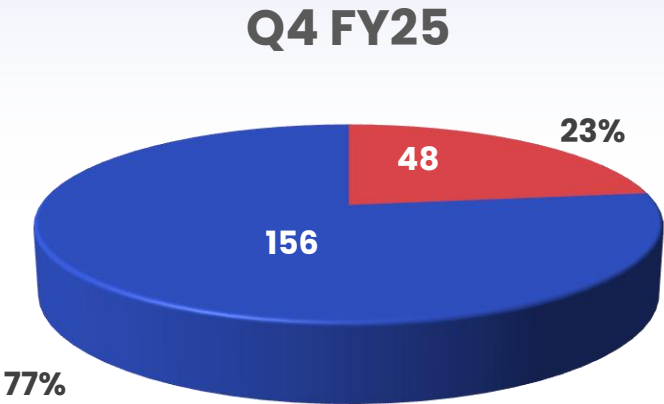
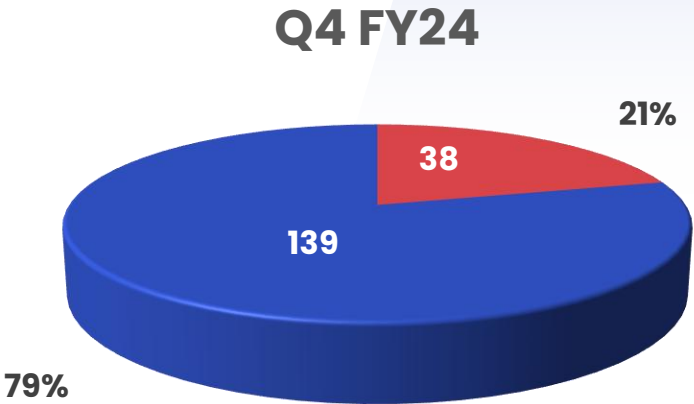
# Revenue by Segments



■ Services (Recurring )   ■ Solutions (Projects)



# Revenue by Customer Profile



■ Government Customers   ■ Enterprise

# Chairman's Message

**Commenting on the performance for Q4 & FY25 Mr. Nitin D. Shah, Chairman & Managing Director, Allied Digital Services Limited (ADSL) said**



**Mr. Nitin D. Shah**

**Chairman & Managing Director**

"We are pleased to announce a strong performance in FY25 as we have reported Consolidated Revenues of ₹807 crore, registering growth of 17% YoY. This represents the highest ever annual revenues in our history, setting a new benchmark. This performance highlights our strong execution capabilities as well as growing demand for our digital transformation services across geographies. The Board of Directors have maintained the Dividend @ 30% for FY25, which equates to Rs. 1.5 per share.

India operations continued to lead the growth trajectory with standalone revenues growing by a notable 28% YoY in FY25. Strong traction in both Enterprise and Government segments, particularly in Smart City projects, reflects robust ordering activity and the continued focus on modernization and digital transformation. We are proud to serve as a strategic enabler in India's digital journey. Our international business also showed encouraging signs. Enterprise clients in the US are re-engaging with more conviction, while the EMEA and Rest of World markets are poised to contribute more steadily to our diversified revenue base and order pipeline.

As we have indicated earlier, our 360-degree transformation program aimed at correcting legacy practices across our global operations. In addition to other areas, this aims to embed industry best practices, strengthen governance protocols, enhance processes and controls.

Throughout FY25, we have remained resilient amidst global macroeconomic headwinds, including inflationary pressures and geopolitical uncertainties. Our commitment to strategic investments, operational discipline and cost optimization has helped us protect margins and reinforce the strength and agility of our business model.

Our AI enabled Digital Engineering Services – powered by next generation technologies such as Agentic AI, Generative AI, Cloud AI, IOT, ML, Cybersecurity and Big Data – continue to unlock larger, multi-year contracts from global clients. Integrating these technologies into our offerings are helping us deliver scalable, customer centric solutions and expand our footprint globally. We remain focused on upskilling our workforce, nurturing talent, and further establishing ecosystem partnerships that strengthen our offerings. With a robust order pipeline, momentum in our core verticals, and a clear strategic vision, we are confident in our ability to sustain growth and create long-term value in FY26 and beyond.

# Order Wins

**Allied Digital** has won a significant order from a publicly traded omni-channel financial services company headquartered in Plano, Texas. Operating across North America through retail and digital platforms, the client has selected Allied Digital to provide 24x7 Service Desk support in English and Spanish for their employees, contractors, and vendors across the USA, Mexico, and Puerto Rico.

**Allied Digital** has secured an order from a leading British oil and gas player, for its U.S. onshore operations in Texas and Louisiana with a focus on high-margin production, safety, and emissions reduction. Allied Digital will provide technical support for their IT collaboration tools, meeting rooms, and A/V platforms.

**Allied Digital** has been chosen by a leading therapeutic healthcare research company leveraging CRISPR-based genome editing to treat severe diseases. Allied Digital will provide Digital Workplace Services, including 24x7 Service Desk support for clinical users and End Point engineering for their EUC devices.

**Allied Digital** has secured a key order from MSETCL, a leading electricity transmission company in Maharashtra and a wholly owned entity of the Maharashtra Government. Under this engagement, Allied Digital will upgrade the existing network infrastructure by implementing SD-WAN across the state, extending up to the Division Office level.

**Allied Digital** has been awarded a contract by a multi-super-specialty hospital, a joint venture of renowned medical practitioners from Gujarat, to provide Facility Management Services.

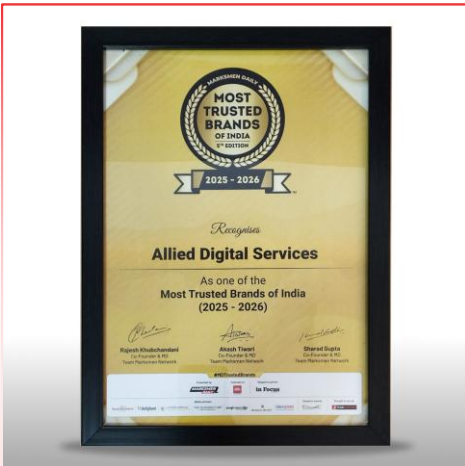
**Allied Digital** has successfully renewed contracts across multiple sectors, including FMCG packaging, factoring services, global medical devices, colorant manufacturing, multinational IT services and consulting, and trade associations.



# Awards and Accolades

**Allied Digital** has been honoured as India's Most Trusted Brand 2025 at the 5th edition of the Most Trusted Brands of India awards, presented by Marksmen Daily. The ceremony took place at the Sahara Star Hotel, Mumbai. This recognition reflects our unwavering commitment to excellence, innovation, and the strong trust we've earned from our clients and partners over the years.

**Nitin Shah**, Founder & CMD of Allied Digital, has been honoured as 'CMD of the Year' at the 23rd edition of The Business Leader of the Year awards. This recognition is a testament to his visionary leadership, global impact, and over four decades of dedication to innovation and digital transformation.



# Profit & Loss Statement (Consolidated)

Particulars (Rs. in crore)	Q4 FY25	Q4 FY24	YoY Shift	Q3 FY25	QoQ Shift	FY25	FY24	YoY Shift
Revenue from Operations	204.35	176.76	16%	220.57	(7%)	807.07	687.06	17%
Other Income	37.53	0.14	26,707%	2.29	1,540%	44.6	1.16	3,745%
<b>Total Income</b>	241.88	176.90	37%	222.86	9%	851.67	688.22	24%
<b>Total Operating Expenditure</b>	213.65	152.43	40%	195.52	9%	752.98	603.69	25%
<b>EBITDA</b>	28.23	24.47	15%	27.34	3%	98.69	84.53	17%
<b>EBITDA margin (%)</b>	14%	14%	-	12%	+200 Bps	12%	12%	-
Depreciation and Amortization	15.30	4.00	(283%)	4.85	(215%)	29.64	16.36	(81%)
Finance Costs	1.95	1.67	(17%)	2.42	(19%)	8.29	5.21	(59%)
<b>Profit before tax</b>	10.98	18.80	(42%)	20.07	(45%)	60.76	62.96	(3%)
Tax Expenses	18.44	4.70	292%	2.36	681%	28.51	17.13	66%
<b>Profit after tax</b>	(7.46)	14.10	NA	17.71	NA	32.25	45.83	(30%)
<b>PAT margin (%)</b>	NM	8%	NA	8%	NA	4%	7%	(300 Bps)
Basic EPS (Rs.)	-1.42	2.53		1.83		4.98	8.29	
Diluted EPS (Rs.)	-1.42	2.46		1.79		4.91	8.07	

# Balance Sheet (Consolidated)

Particulars (Rs. in crore)	As on 31 <sup>st</sup> March 2025	As on 31 <sup>st</sup> March 2024
<b>Assets</b>		
<b>Non-Current Assets</b>	<b>290.28</b>	<b>330.20</b>
Inventory	49.12	48.09
Receivables	187.54	149.90
Other Current Assets	398.41	249.86
<b>Total Current Assets</b>	<b>635.07</b>	<b>447.85</b>
<b>Total Assets</b>	<b>925.35</b>	<b>778.05</b>
<b>Liabilities</b>		
<b>Shareholders' Funds</b>	<b>646.38</b>	<b>618.94</b>
Long term borrowings	23.56	11.73
Other Non-Current Liabilities	44.96	22.47
<b>Total Non-Current Liabilities</b>	<b>68.52</b>	<b>34.20</b>
Payables	64.48	50.73
Short Term Borrowings	48.57	47.91
Other Current Liabilities	97.40	26.27
<b>Total Current Liabilities</b>	<b>210.45</b>	<b>124.91</b>
<b>Total Equity and Liabilities</b>	<b>925.35</b>	<b>778.05</b>



# Cash Flow Statement (Consolidated)

Particulars (Rs. in crore)	As on 31 <sup>st</sup> March 2025	As on 31 <sup>st</sup> March 2024
Profit before Tax	60.77	62.96
Adjustment for Non-Operating Items	42.50	17.55
<b>Operating Profit before Working Capital Changes</b>	<b>103.27</b>	<b>80.51</b>
Changes in Working Capital	(6.26)	(4.97)
<b>Cash Generated from Operations</b>	<b>97.00</b>	<b>75.55</b>
Less: Direct Taxes paid	4.74	7.95
<b>Net Cash from Operating Activities</b>	<b>92.27</b>	<b>67.60</b>
<b>Cash Flow from Investing Activities</b>	<b>(12.40)</b>	<b>(2.93)</b>
<b>Cash Flow from Financing Activities</b>	<b>(18.45)</b>	<b>(10.23)</b>
<b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b>	<b>61.42</b>	<b>54.43</b>
Add: Cash and cash equivalents as at 1st April	126.71	83.45
<b>Cash and cash equivalents as at closing</b>	<b>188.13</b>	<b>137.89</b>

# About ADSL

We are a publicly listed global leader in Information Technology consulting and services, with a legacy dating back to 1984. Headquartered in Mumbai, India, our organization is a trusted Managed Services Provider and Master Systems Integrator, delivering cutting-edge infrastructure solutions and services to clients across more than 70 countries.

Our comprehensive service portfolio encompasses Cloud Enablement, Cybersecurity, Integrated Solutions, Infrastructure Management, Software Services, and Workplace Services. Pioneering innovation in India, we became the first company to execute a Smart City project with the successful delivery of the Pune City Surveillance project in 2015.


With a global workforce exceeding 3,000 skilled professionals, we are powered by local support functions and robust governance frameworks. We proudly partner with several Fortune 500 companies, driving transformation and delivering excellence in every engagement.

Website- [www.allieddigital.net](http://www.allieddigital.net)

## For further information, please contact:

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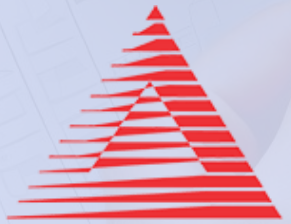
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*IT managed. Responsibly.*



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